

NEW IN JANUARY



# INTRODUCING LITTLE BLACK DRESS LIMITED EDITION COLLECTION

Whatever the occasion, help her celebrate life's magical moments with that little something special!



ORIENTAL FRUITY SCENT

ORIENTAL FLORAL SCENT

ORIENTAL FLORAL SCENT

## Midnight Party

I burst into life with vibrant red raspberries, Bulgarian rose & a red sandalwood base.

NIGHT OUT?  
I DRESS TO IMPRESS.

1 Little Black Dress  
Midnight Party  
Eau de Parfum  
50 ml 1394430  
Regular Price R350  
BROCHURE OFFER: R199

## Sunset Soiree

I make a statement with feminine gardenia petals, white musk & a warm benzoin base.

WHEN IT COMES TO STYLE,  
I SHINE!

2 Little Black Dress  
Sunset Soiree  
Eau de Parfum  
50 ml 1394429  
Regular Price R350  
BROCHURE OFFER: R199

## Glam Night

I dazzle with fresh clementines, beautiful jasmine florals, & a rich amber finish.

TONIGHT, ELEGANCE  
IS MY EVERYTHING.

3 Little Black Dress  
Glam Night  
Eau de Parfum  
50 ml 1394431  
Regular Price R350  
BROCHURE OFFER: R199

# R139 EACH

### SELLING TIP

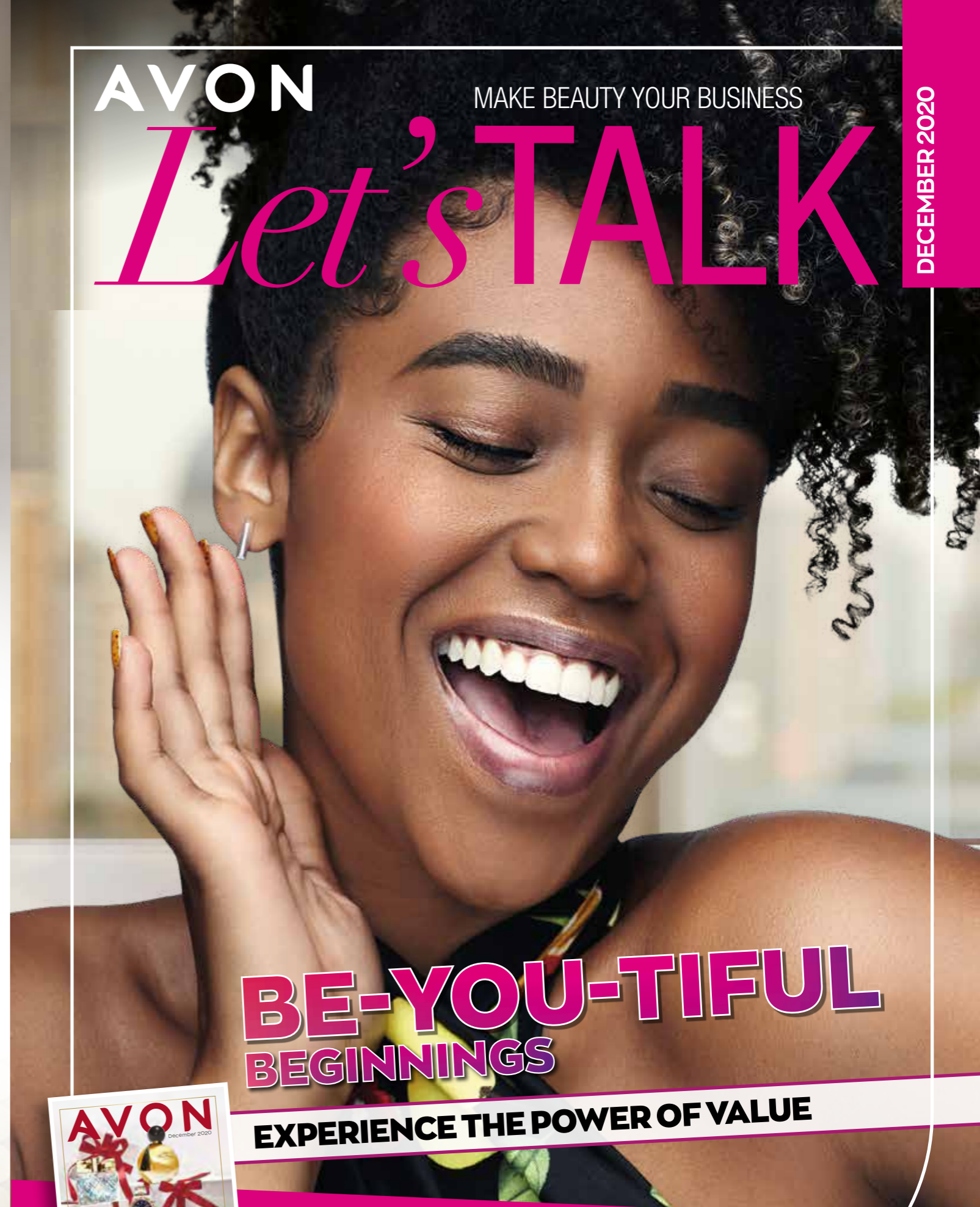
Create excitement around the exclusivity of these limited edition scents, a fab addition to any collection, especially for Little Black Dress lovers.

# AVON

MAKE BEAUTY YOUR BUSINESS

# Let's TALK

DECEMBER 2020



# BE-YOU-TIFUL BEGINNINGS

## EXPERIENCE THE POWER OF VALUE



### DECEMBER 2020 BROCHURE

LOOK OUT FOR LAST-MINUTE GIFTING & TRAVEL SOLUTIONS IN OUR GIFTS TO WOW OFFERS! #HOLIDAYMOMENTS

# LET'S GET ACTIVE

# SMART SHOPPER

Help them stay fit & active this new year with these trendy & spacious duffel bags. Ideal for hitting the gym, a weekend away or travelling for work

Let her shop in style with these versatile, spacious shopper bags. Available in classic black or colourful printed canvas fabric

**HERS**

DEMO OFFER  
**R289**

PERFECT FOR GYM & TRAVEL

Durable canvas material

Front pocket

**HIS**

DEMO OFFER  
**R289**

Adjustable shoulder strap

Contents not included.

**Zayne & Kara Duffel**  
Canvas duffel bag with durable carry handles, longer-length adjustable shoulder strap & front pocket.  
Kara Duffel: 48.5 cm x 20 cm x 35 cm  
Zayne Duffel: 46.5 cm x 26.5 cm x 39.5 cm  
**1 Kara 1399574**  
**2 Zayne 1399573**  
Regular Price R429 each  
**BROCHURE OFFER: R329 EACH**

**SELLING TIP**

People tend to be more active after the festive season & duffel bags are great for couples who gym or travel a lot.

**1**

DEMO OFFER  
**R175**

- NEW & IMPROVED WIDER SHAPE
- TOP ZIP CLOSURE
- EASY-TO-CLEAN FABRIC
- IMPROVED DURABILITY
- FUNCTIONAL FRONT POCKET

BIGGER FUNCTIONAL FRONT POCKET TO ENSURE ALL YOUR BELONGINGS FIT EASILY

**2**

DEMO OFFER  
**R175**

**Shopper Bags**  
Spacious black or printed canvas shopper bag with tan faux-leather handles & front pocket with tan faux-leather trim.  
35 cm x 14 cm x 32.2 cm  
**1 Patterned 1398806**  
**2 Black 1398807**  
Regular Price R249 each  
**BROCHURE OFFER: R199 EACH OR ANY 2 FOR R369**

REINFORCED HANDLES

ALL LIMITED EDITION

# NEW YEAR, GREAT VALUE! AT AVON

WE DON'T CUT QUALITY, & WE BRING BEAUTY STRAIGHT TO YOUR DOOR

SNEAK PEEK



IN THE JANUARY BROCHURE YOU WILL FIND GREAT DEALS THAT WILL SHOW EVERYONE THAT YOU ARE READY TO TAKE ON THE WORLD IN 2021

Our mission is to give all women access to world-class beauty products, not just the elite. We bring you quality beauty products at affordable prices through our network of Beauty Representatives.

Every Avon product purchased empowers our Beauty Representatives & in turn changes lives for the better.

EXPERIENCE THE POWER OF VALUE!

# MANI & PEDI PERFECTION

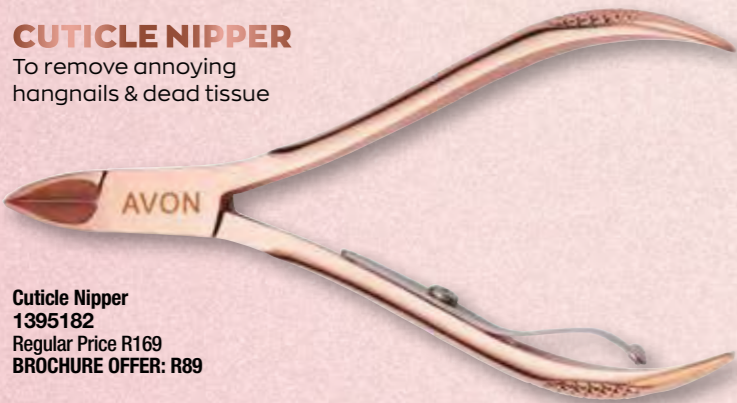


ROSE GOLD-TONED detailing

LET HER SELF-CARE IN STYLE WITH OUR NEW LUXURIOUS FAUX-ROSE GOLD NAIL GROOMING TOOLS

## CUTICLE NIPPER

To remove annoying hangnails & dead tissue



Cuticle Nipper  
1395182  
Regular Price R169  
BROCHURE OFFER: R89

DEMO OFFER

R62<sup>30</sup>

## NAIL SCISSORS

For cutting nails neatly & precisely. Silicone handles for comfortable, non-slip grip



Nail Scissors  
1395185  
Regular Price R169  
BROCHURE OFFER: R89

DEMO OFFER

R62<sup>30</sup>

### SELLING TIP

These new implements will be a welcome addition to her current nail tools & will help her achieve a salon-treatment finish at home, without spending a fortune. They are also a great gift idea!

ALL LIMITED EDITION

FLAT END Pushes back & shapes cuticles

## DOUBLE ENDED CUTICLE PUSHER

For pushing back cuticles & creating a clean line when applying nail enamel

Double Ended Cuticle Pusher  
1395184  
Regular Price R79  
BROCHURE OFFER: R49

DEMO OFFER

R34<sup>30</sup>

POINTED END removes excess skin or nail glue



mark.

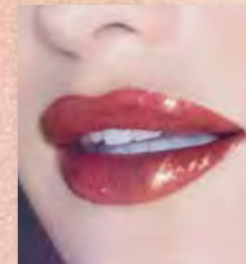
ALL LIMITED EDITION

Model is wearing Mark Pearlesque Sparkle Lipstick in Crystal Berry.

# WATCH HER LIGHT UP THE ROOM

Introducing Mark's NEW exclusive party-ready collection for face & body, PEARLESQUE

Highlight her beauty for the perfect night out with our full collection of lavish Pearlesque & let her create her own #pearlesque party with an uber-glow or smokey eye!

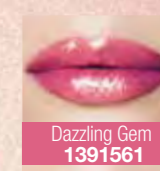


## SPARKLE LIPSTICK

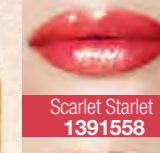
- SMOOTH, VELVETY TEXTURE
- HIGHLY PIGMENTED, MULTIDIMENSIONAL FINISH
- COAT LIPS WITH DAZZLING COLOUR IN JUST 1 SWIPE



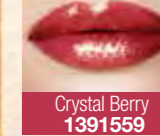
Dazzling Gem



Dazzling Gem  
1391561



Scarlet Starlet  
1391558



Crystal Berry  
1391559

DEMO OFFER

R111<sup>30</sup> EACH

Mark Pearlesque Sparkle Lipstick  
3.5 g  
Regular Price R179 each  
BROCHURE OFFER: R159 EACH

## AVAILABLE IN JANUARY BROCHURE

- FACE & BODY SHIMMER GEL HI-LIGHTER
- EYE & CHEEK TREASURE PALETTE
- LIQUID PEARLINER EYELINER



# MORE VALUE MORE CARE

WITH AVON CARE



**EARN MORE!**  
BUY AT THIS PRICE & SELL IT AT JANUARY BROCHURE PRICE

NEW & IMPROVED FORMULA

## UNEVEN SKIN TONE? Brighter skin in 2 weeks\*



Let her experience even brighter skin with NEW Even Tone-C, powered by vitamin C-enriched Vita-Complex

ALL 3 FOR  
**R77<sup>35</sup>**  
CODE 37030

**SELLING TIP**  
This range will be a great benefit for someone who spends a lot of time in the sun or has existing dark spots & discolourations.

- 1 **SKIN LOOKS & FEELS SOFT & SMOOTH ALL DAY**  
Even Tone-C Body Lotion  
400 ml  
Regular Price R69
  - 2 **CLEANSES WHILE IMPROVING THE APPEARANCE OF SKIN TONE\*\***  
Even Tone Facial Cleanser  
200 ml  
Regular Price R49
  - 3 **HELPS VISIBLY BRIGHTEN & EVEN SKIN TONE IN 2 WEEKS\*\***  
Even Tone-C Facial Day Cream  
100 ml  
Regular Price R69
- BROCHURE OFFER: ALL 3 FOR R119**

## AGEING SKIN? Firm up skin in 2 weeks\*\*



ALL 3 FOR  
**R83<sup>85</sup>**  
CODE 37027

**DID YOU KNOW?**  
Our firming formulas feature collagen & elastin to help boost skin elasticity.

Improve the feel of her skin's firmness & elasticity with our youth-boosting collection

- 1 **MAKES SKIN FEEL INSTANTLY FIRMER\*\***  
Age Restore Collagen & Elastin Firming Body Lotion  
400 ml  
Regular Price R69
  - 2 **FIRMS & LEAVES HANDS LOOKING MORE YOUTHFUL\*\***  
Age Restore Collagen & Elastin Firming Hand Cream  
75 ml  
Regular Price R39
  - 3 **MAKES SKIN FEEL FIRMER IN 2 WEEKS\*\***  
Age Restore Day Collagen & Elastin Firming Facial Cream  
100 ml  
Regular Price R69
- BROCHURE OFFER: ALL 3 FOR R129**

## SANITISED HANDS? Anti-bacterial protection pack



This fragrance-free hand sanitiser trio is ideal for a family on the go

**HOW TO USE**  
Rub into your hands until completely dry (around 20 seconds), including between your fingers, & don't rinse!

ALL 3 FOR  
**R57<sup>85</sup>**  
CODE 37028

- 1 **IN THE CAR**  
Protecting Hand Sanitiser Anti-Germ  
60 ml  
Regular Price R35
  - 2 **ON-THE-GO**  
Moisturising Hand Spray  
100 ml  
Regular Price R55
  - 3 **KITCHENS & BATHROOMS**  
Protecting Hand Sanitiser Anti-Germ  
150 ml  
Regular Price R59
- BROCHURE OFFER: ALL 3 FOR R89**



## DULL, DRY SKIN? Hydrating aloe & cucumber

Give her skin a revitalising touch of moisture with soothing Aloe & Cucumber

**SELLING TIP**  
Summer is the perfect time for this refreshing range. It can also be a winner for someone who prefers mildly scented products.

ALL 3 FOR  
**R79**  
CODE 39215

- 1 **LEAVE SKIN LOOKING & FEELING REPLENISHED**  
Refreshing Aloe & Cucumber Face Cream  
100 ml  
Regular Price R45
- 2 **INTENSE HYDRATION FOR HANDS, BODY & FACE**  
Refreshing Aloe & Cucumber Multipurpose Cream for Face, Hand & Body  
400 ml  
Regular Price R65
- 3 **MOISTURISE FACE, HANDS & BODY WHILE CLEANSING**  
Avon Care Nurturing Cleansing Bar  
90 g  
Regular Price R27



\*Based on a clinical study.

## SUN-EXPOSED SKIN? Extra care with SPF 50

SPF 50 products are ideal for protecting fairer, sun-sensitive skin tones from the hot summer sun



ALL 3 FOR  
**R194<sup>35</sup>**  
CODE 39204

**SELLING TIP**  
It's the hottest time of the year, so add that extra protection with SPF 50 products.

- Very water-resistant
  - Wide protection against UVA/UVB rays
  - Moisturising lotion for soft & smooth skin
  - Ideal for sensitive skin
- 1 **Face + Body**  
Sun Cream SPF 50  
150 ml  
Regular Price R169
  - 2 **Face Shine Control**  
Sun Cream SPF 50  
50 ml  
Regular Price R129
  - 3 **Kids Sun Cream**  
SPF 50  
75 ml  
Regular Price R139
- BROCHURE OFFER: ALL 3 FOR R299**

\*\*Based on a consumer study.

# SOFT & SANITISED

Protect yourself & your family from germs & dryness with our anti-bacterial Skin Defence range.

BOTH FOR **R41<sup>30</sup>**

CODE 33013

**STEP1:**

**WASH + PROTECT**  
Cleanses, removes dirt & protects against drying

**1 Skin Defence Moisturising Hand Wash**  
250 ml  
Regular Price R39.90

**STEP2:**

**MOISTURISE + DEFEND**  
Moisturises skin & provides anti-bacterial defence

**2 Skin Defence Moisturising Hand & Body Lotion**  
75 ml  
Regular Price R29

BROCHURE OFFER: BOTH FOR R59



**SELLING TIP**

Great family range, as it kills germs & bacteria without drying out or damaging the skin & is gentle enough for everyday use.

ANTI-BACTERIAL ✓ dermatologically tested ✓ lasting moisture ✓ suitable for everyday use

## COCOON IN THE COMFORT OF MACADAMIA

NEW top-to-toe, softening moisture with rich macadamia nut oil

**DID YOU KNOW?**

Delicate macadamia nut oil, an essential fatty acid, feels as light as a feather & gently comforts skin for a soft sensation that the whole family will love, even the little ones.



**BODY LOTION**  
Wraps skin in a comforting, 24-hour hug of moisture\*

**HAND CREAM**  
Hydrates & leaves caring hands soft-to-the-touch

- 1 Avon Care Softening Moisture Macadamia Body Lotion**  
400 ml  
Regular Price R59
- 2 Avon Care Softening Moisture Macadamia Hand Cream**  
75 ml  
Regular Price R29

BROCHURE OFFER: BOTH FOR R65

BOTH FOR **R45<sup>50</sup>**  
CODE 37029

\*Based on a clinical study.

# A MUSK FOR EVERY MAN

Make sure you know your different Musk fragrances in order to maximise your earning opportunity by matching the man with the right Musk

**SELLING TIP**

All the Musk fragrances are great value, as they are long-lasting & affordable. Ideal for new Avon customers & first-time fragrance buyers.

RUB TO SMELL **MUSK MARINE**

**MUSK FREEZE**

Crisp basil with juniper & mountain sage, combined with cooling Hivernal®.

**BOLD & BRAVE**

He's an independent spirit, constantly pushing the limits.

**MUSK STORM**

Cool mint & masculine musk fuse with robust woods & seductive spices.

**STRONG & FEARLESS**

His courageous nature means he's always ready for a challenge.

**MUSK MARINE**

Invigorating mint & herbal lavender blended with strong, earthy oakmoss.

**DARING & ENERGETIC**

He's an unstoppable force, always ready for adventure.



WOODY AROMATIC SCENT

STRONG SPICY SCENT

FRESH CLEAN SCENT

Musk Freeze  
Eau de Toilette  
75 ml **1303407**  
Regular Price R199

Musk Storm  
Eau de Toilette  
75 ml **59863**  
Regular Price R199

Musk Marine  
Eau de Toilette  
75 ml **1299032**  
Regular Price R199  
BROCHURE OFFER: R119 EACH

Musk Freeze, Storm & Marine All 3 For **R232**  
ORDER ON CODE **34069**

# ALL 3 FOR R271

ORDER OFFER ON CODE **34068**

# HELP HER SAVE BIG IN JANUARY!

For every **R150** your customer spends in the December brochure, she will qualify for a discount voucher that can be redeemed in January.

### WHAT YOU NEED TO KNOW:

- If you place a **minimum order of R570** in December, you will automatically receive 1 sheet of **4 perforated vouchers** to distribute to your **clients who have spent more than R150**
- For **every additional R600** placed over & above your minimum order (R570) you will automatically receive an **additional sheet of vouchers**
- Clients can redeem this voucher in **January**
- Order using voucher codes to qualify for these offers in January
- Stocks are **limited**
- **Mascara offer applies as seen on the voucher (Supershock Max Volume Waterproof & SuperExtend Length mascaras both for R135**
- Vouchers are valid from **1 January 2021 until 31 January 2021**

# AVON FASHION SURPRISE PACK

DON'T MISS OUT ON LAST-MINUTE GIFTS FOR CHRISTMAS



### THE BENEFITS OF THE PACK:

- SPOIL YOURSELF, FRIENDS OR FAMILY
- BUILD POSITIVE RELATIONSHIPS
- GENERATE REPEAT BUSINESS

FILLED WITH YOUR FAVOURITE AVON FASHION PRODUCTS  
GREAT GIFT IDEAS TO GET YOU READY FOR CHRISTMAS

### EACH SURPRISE PACK INCLUDES 4 FASHION ITEMS:

- A LADIES' WATCH
- A HANDBAG
- A JEWELLERY PIECE
- A FASHION ACCESSORY



ONLY  
**R369**  
VALUED AT  
OVER R1000\*

ORDER OFFER ON  
CODE **1304934**

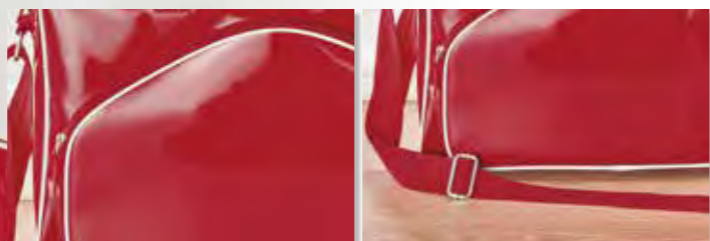
\*Based on **Regular Prices**. Gift bag not included. Products may vary from images depicted. No further discount applies.

**TERMS & CONDITIONS:** • Valid from 1 to 31 December 2020 • The Fashion Surprise Pack Offer is exclusive to **Representatives only** • Each Representative is permitted to order as many of the Fashion Surprise Pack Offers as they wish, provided that they place a minimum order of R250 in the December brochure or *Let's Talk* • Minimum order of R250 excludes ordered value of the Fashion Surprise Pack Offer • No returns accepted of Fashion Surprise Pack Offer • Contents of the Fashion Surprise Pack may not be exchanged for other products • Fashion Surprise Pack orders are subject to stock availability • Contents may vary from one Fashion Surprise Pack Offer to another • No discount can be earned on the Fashion Surprise Pack Offer • The value of each product in the Fashion Surprise Pack is based on its Regular Price. **NOT FOR SALE IN THE FOLLOWING MARKETS: Botswana, eSwatini & Lesotho**

## IT'S IN THE BAG

This multipurpose bag is not only fashionable, but also functional. With its waterproof exterior & spacious interior it's a bag for all occasions

SPECIAL  
OFFER  
**R269**



Functional front pocket    Adjustable longer-length strap

### SELLING TIP

This bag is perfect for a mom on the go or an active businesswoman. It is spacious, but not bulky, & just right to hold all her daily essentials.

- PERFECT FOR GYM & DAY-TO-DAY,
- WATERPROOF, FAUX PATENT LEATHER FINISH

**Kenzani Active Bag**  
Red faux patent leather bag with white piping. Features a functional front pocket with zip closure & adjustable shoulder strap.  
39 cm x 10 cm x 30.5 cm  
**1373067**  
Regular Price R399

LIMITED EDITION

Zipped front pocket

Adjustable shoulder strap

**Avon True Nutra Effects Invigorating Cleansing Scrub**  
150 ml 18983  
Regular Price R89  
**R69**  
SAVE R20

2-IN-1 CLEANSER & SCRUB

**Mark Gel Shine Nail Enamel**  
10 ml  
Regular Price R89.90 each  
**R39<sup>90</sup>**  
SAVE R50

Scream Green 70897

Honey Bee 70746

Banana Cabana 70334

**Color Trend Disco Effect Nail Enamel**  
8 ml  
Regular Price R69.90  
**R29<sup>90</sup>**  
SAVE R40

Disco Flare 48565

**Avon True Velvet Luminosity Lipstick**  
Regular Price R119 each  
**ANY 2 FOR R99**  
SAVE R139

Chilling Cherry

**Anew Reversalist Infinite Effects Night Treatment Cream**  
2 x 15 ml 26734  
Regular Price R349  
**R179**  
SAVE R170

**Foot Works Hard Skin Remover**  
08360  
Regular Price R99.90  
**R69**  
SAVE R30.90

**Avon True Nutra Effects Active Moisture+ Lightweight Facial Oil**  
30 ml 16719  
Regular Price R159  
**R99**  
SAVE R60

**Mark Loose Eyeshadow Pigments**  
Regular Price R149.90 each  
**ANY 2 FOR R99**  
SAVE R200.80

Illuminating Cafe

Radiating Orchid 34782

Illuminating Cafe 34772

Shimmering Indigo 34783

Please indicate your choice of shades on your order form.

Plum Dimensions 62966

Luscious Lilac 57100

Chilling Cherry 54395

**Kimberly Scarf**  
100% polyester scarf with satin voile weaving with pink & red floral detailing. Comes in a giftable envelope.  
180 cm x 30 cm  
04553  
Regular Price R259  
**R149**  
SAVE R110

**Taylor Luggage**  
Navy blue canvas material with orange stripe detail, tan faux-leather handle & inner shoe compartment & longer length strap.  
56.5 cm x 16 cm x 35 cm  
75780  
Regular Price R499  
**R299**  
SAVE R200

**Bradley Toiletry Bag**  
Grey denim-like men's toiletry with stripe detail & carry handle  
24.5 cm x 9.5 cm x 13 cm  
53083  
Regular Price R239  
**R149**  
SAVE R90

**Mark Big & Phenomenal Volume Mascara**  
10 ml  
Black 69253  
Regular Price R149.90  
**R59<sup>90</sup>**  
SAVE R90

**BOTH FOR R149**  
SAVE R249.90

ORDER OFFER ON CODE 23191

**Tina Cosmetic Pouch**  
Cream & gold-coloured, faux-leather cosmetic pouch featuring a zip & press-stud closure & built-in mirror.  
20.5 cm x 6.5 cm x 10.5 cm  
24654  
Regular Price R249  
**R119**  
SAVE R130

Contents not included.

**Celeste Gift Set**  
Gold-toned necklace featuring circular pendant. Comes with matching earrings.  
Necklace: 42 cm + 9 cm extender  
Pendant: 3.9 cm  
Earrings: 2.8 cm  
1328615  
Regular Price R149  
**R89**  
SAVE R60

**Cynthia 2-Piece Gift Set**  
Gold-toned necklace with multiple rings serving as a pendant. Gold-toned earrings with multiple rings.  
Necklace: 89 cm long  
Earrings: 5 cm drop  
12482  
Regular Price R149  
**R79**  
SAVE R70

**Janelle 6-Piece Ring & Earring Set**  
6-piece jewellery gift set with 3 pairs of diamanté, gold-toned studs & 3 gold-toned rings.  
Rings: adjustable  
60203  
Regular Price R169  
**R99**  
SAVE R70

**Marie 2-Piece Faux-Pearl Gift Set**  
Gold-toned & faux-pearl necklace featuring a faux-pearl, diamanté-encrusted pendant. Comes with matching studs.  
Necklace: 42 cm + 9 cm extender  
Earrings: Approx 1.3 cm  
1339909  
Regular Price R209  
**R129**  
SAVE R80

**The Whitney Sling**  
Tan sling with stripe, opulent print detail & adjustable strap.  
28 cm x 17 cm  
Strap length: 125.5 cm fully extended  
58025  
Regular Price R249  
**R169**  
SAVE R80

**Paula Sunglasses**  
Black, square-frame sunglasses with gold-toned arms & reflective lenses. European standard UV protection.  
14.5 cm x 5.8 cm x 14.5 cm  
1335565  
Regular Price R179  
**R119**  
SAVE R60

**Ruby Ladies' Embroidery Watch**  
Rose gold-toned watch face with pastel pink strap & delicate embroidery detail.  
Watch length: 23.5 cm  
Face: 3 cm diameter  
1300199  
Regular Price R399  
**R249**  
SAVE R150

**Alicia Bangles**  
Silver- & gold-toned stackable bangles with embellished finish.  
Diameter: 7 cm  
Gold-toned 15447  
Silver-toned 70000  
Regular Price R149 each  
**R79 each**  
SAVE R70

**ANY 2 FOR R119**  
SAVE R179

Please indicate your choice of products on your order form.

**BOTH FOR R249**  
SAVE R179

ORDER OFFER ON CODE 33012

**The Whitney Wallet**  
Tan wallet featuring stripe and opulent print detail with multiple card slots.  
20 cm x 10 cm  
16739  
Regular Price R249  
**R159**  
SAVE R90

**ALL 3 FOR R849**  
SAVE R478

ORDER OFFER ON CODE 33011

**1 Angela Handbag**  
Textured gold-toned & white square-shaped handbag. Faux-leather reinforced handles. Closes with a zip.  
31 cm x 15.5 cm x 28 cm  
75773  
**R449**

**2 Angela Traveller**  
Large textured, gold-toned & white traveller. Includes underside storage, closes with a zip & includes dual straps.  
47 cm x 24 cm x 36 cm  
30411  
**R599**

**3 Angela Purse**  
Textured gold-toned & white purse that closes with a flap clasp. Includes multiple card slots.  
20 cm x 10 cm  
29663  
Regular Price R279  
**R149**  
SAVE R130

**Charleen Tote Bag**  
Large tote-shaped, rose gold-toned faux-leather bag with two handles.  
32 cm x 12 cm x 29.7 cm  
1318144  
Regular Price R399  
**R229**  
SAVE R170

# AVON WATCH US WIN

## WIN A R1 000 GIFT VOUCHER!

Include any of the **GIFTING OFFERS\*** in your December order & stand a chance to **WIN 1 OF 100 R1 000 GIFT VOUCHERS OF YOUR CHOICE!**



\*Look out for the Gifting icon in the December brochure



## SHARE & WIN AIRTIME!

Share any Digital Brochure from the **Avon ON** app & stand a chance to be **1 OF 100** winners of **R500 AIRTIME**



Download it today, from your app store.



**PLEASE READ THIS IMPORTANT NOTE**

1. This incentive is only open to Representatives. 2. You will be entered into the draw for the prizes if you meet the sales targets as set out on this page. 3. The incentive will run during December 2020 only. 4. The results will be calculated: on the 23rd of the following month after the closure of the incentive; if the 23rd falls on a weekend/public holiday, the results will be pulled on the first workday thereafter. 5. Prizes earned are not negotiable; nor may they be exchanged, for cash or any other product. 6. Returns made in connection with this Incentive will result in the Participant being disqualified from participation. 7. If you are in arrears with any payment on the date on which the results are calculated, you will not be entered into the draw for the prize, even if you had met the sales target. 8. The Company's decision in respect of the awarding of the prizes is final & no correspondence shall be entered into. 9. The names of the winners will be communicated on Facebook, via email to the Area Sales Manager & an SMS to the winner(s). 10. The winners of this incentive consent to the publication & release of their personal details & /or images in any form of Avon Justine's communication, marketing materials, or social networking profiles. 11. Additional terms & conditions may be communicated to participants at any time during the course of the incentive. 12. The winners are responsible for ensuring that their contact details are updated on the company's system to receive the reward, failing which they will forfeit their Reward.

## SAMPLES FOR SUCCESS

Hand out samples to customers to **increase your sales**

### COLOUR SAMPLES



**AVON TRUE MATTE LEGEND LIPSTICK**

|         |               |
|---------|---------------|
| 1328676 | Statement     |
| 1328677 | Unforgettable |
| 1328678 | Flawless      |
| 1328679 | Perfection    |
| 1328680 | Worthy        |
| 1328681 | Desire        |
| 1328682 | Ultimate      |
| 1328683 | Legendary     |
| 1328684 | Crave         |
| 1328685 | Admire        |
| 1329375 | Wanted        |

**R9 EACH**

### AVON TRUE CRÈME LEGEND LIPSTICK

|         |            |
|---------|------------|
| 1358189 | Adore      |
| 1358197 | Inspire    |
| 1358198 | Iconic     |
| 1358199 | Wow        |
| 1358201 | Five Star  |
| 1358202 | Sassy      |
| 1358203 | Va Va Voom |
| 1358204 | Red Carpet |
| 1358210 | Glam       |
| 1358212 | Strut      |

**R9 EACH**

### AVON TRUE COLOUR FLAWLESS LIQUID FOUNDATION

|       |                |
|-------|----------------|
| 51533 | Honey Beige    |
| 51792 | Spice          |
| 51895 | Creamy Natural |
| 51896 | Natural Beige  |
| 51971 | Medium Beige   |
| 52037 | Amaretto       |
| 52591 | Caramel        |
| 52825 | Walnut         |
| 53955 | Nude           |
| 57227 | Nutmeg         |

**R9 EACH**

### AVON TRUE POWER STAY 24 HOUR LIQUID FOUNDATION

|         |                |
|---------|----------------|
| 1300149 | Natural Beige  |
| 1300150 | Medium Beige   |
| 1300151 | Nude           |
| 1300153 | Honey Beige    |
| 1300155 | Walnut         |
| 1300158 | Caramel        |
| 1318196 | Desert Beige   |
| 1318198 | Creamy Natural |
| 1318199 | Natural Tan    |
| 1318201 | Sun Beige      |
| 1319351 | Soft Honey     |

**R15 EACH**

### AVON TRUE FLAWLESS ULTRAMATTE LIQUID FOUNDATION

|       |               |
|-------|---------------|
| 07013 | Spice         |
| 07206 | Natural Beige |
| 07216 | Medium Beige  |
| 07218 | Soft Honey    |
| 07291 | Walnut        |
| 07326 | Dark Cocoa    |
| 07727 | Warm Ivory    |
| 07728 | Light Nude    |
| 07759 | Nude          |
| 07764 | Caramel       |

**R15 EACH**

## SKINCARE SALE



**Anew Clinical Dual Dark Circle Corrector Sachet**  
2 ml 1331615  
Regular Price R20  
**R15**



**Anew Platinum Define & Contour Day Cream**  
SPF 25 Sachet  
2 ml 22090  
Regular Price R25  
**R15**



**Anew Ultimate Multi-Performance Silkened Oil-in-Gel Sachet**  
2 ml 50150  
Regular Price R10  
**R9**



**Clearskin Blemish Clearing O2 Fresh Jelly Mask Sachet**  
2 ml 46346  
Regular Price R20  
**R9**



**Anew Vitamin C Radiance Maximising Serum**  
2 ml 25374  
Regular Price R20  
**R15**



**Nutra Effects Soothe Hydrating Day Cream**  
SPF 20 Sachet  
2 ml 1358716  
Regular Price R10  
**R5**



**Nutra Effects Matte Oil Control Day Cream**  
SPF 20 Sachet  
2 ml 1358717  
Regular Price R10  
**R5**



**Nutra Effects Ageless Protecting Day Cream**  
SPF 30 Sachet  
2 ml 1391099  
Regular Price R10  
**R5**



**Encanto Body Lotion Sachets**  
10 ml  
1 Fascinating 05704  
2 Alluring 1299514  
3 Charming 1299520  
Regular Price R15 each



**Encanto Eau de Toilette Vials**  
0.6 ml  
4 Fascinating 50164  
5 Alluring 1299478  
6 Charming 1299480  
Regular Price R15 each



**ENCANTO SAMPLES R7<sup>50</sup> EACH**

## FRAGRANCE SALE

**FRAGRANCE SAMPLE PACK OF 5 FOR ONLY R17<sup>90</sup>**

### NEW FRAGRANCES

#### LADIES' FRAGRANCE

|         |                |
|---------|----------------|
| 1320222 | Aspire Impress |
| 77990   | Eve Truth      |
| 1325141 | Her Story      |
| 71831   | Imari Corset   |
| 20921   | Maxima for Her |

#### MEN'S FRAGRANCE

|         |                  |
|---------|------------------|
| 22445   | Wild Country     |
| 1377119 | Black Suede Dark |
| 08827   | Elite Gentleman  |
| 22689   | Maxime for Him   |
| 71208   | Segno Success    |

REGULAR PRICE R5 PER VIAL

REGULAR PRICE R25 PER 5 PACK

### FAVOURITES

#### LADIES' FRAGRANCE

|         |                           |
|---------|---------------------------|
| 78495   | Far Away Glamour          |
| 1303917 | Far Away Infinity         |
| 45492   | Far Away Rebel            |
| 93244   | Little Black Dress        |
| 42205   | Luck for Her              |
| 20474   | Rare Flowers Night Orchid |
| 17074   | TTA Always                |
| 40881   | TTA Today                 |
| 61116   | TTA Tomorrow              |

#### MEN'S FRAGRANCE

|       |                        |
|-------|------------------------|
| 68982 | Aspire Man             |
| 20614 | Attraction for Him     |
| 54477 | Attraction Sensation   |
| 46579 | Avon Real              |
| 67660 | Black Suede            |
| 67661 | Black Suede Essential  |
| 32767 | Black Suede Touch      |
| 40780 | Full Speed Max Turbo   |
| 12307 | Full Speed Nitro       |
| 16939 | Full Speed Supersonic  |
| 45061 | Luck for Him           |
| 19781 | Luck Limitless for Him |
| 77966 | Mesmerize for Him      |

REGULAR PRICE R25 PER 5 PACK

**REMEMBER, SAMPLES ARE UNLIMITED, SO STOCK UP!**

### AVON DECEMBER 2020 BROCHURES

|        |         |               |          |
|--------|---------|---------------|----------|
| Single | 1316923 | <b>R12.50</b> | (R12.50) |
| 5      | 1316935 | <b>R42.75</b> | (R8.55)  |
| 10     | 1316947 | <b>R67.00</b> | (R6.70)  |
| 25     | 1316959 | <b>R119</b>   | (R4.76)  |
| 100    | 1316971 | <b>R412</b>   | (R4.12)  |

### AVON JANUARY 2021 BROCHURES

|        |         |               |          |
|--------|---------|---------------|----------|
| Single | 1419554 | <b>R12.50</b> | (R12.50) |
| 5      | 1419566 | <b>R42.75</b> | (R8.55)  |
| 10     | 1419578 | <b>R67.00</b> | (R6.70)  |
| 25     | 1419590 | <b>R119</b>   | (R4.76)  |
| 100    | 1419603 | <b>R412</b>   | (R4.12)  |

### BUSINESS BOUTIQUE

|   |            |           |
|---|------------|-----------|
| Customer order slips x 10   | 26509      | R11       |
| Plastic order bags  | Small x 50 | 80315 R17 |
|   | Large x 50 | 80314 R31 |
| Global Recruitment Flyers x 50  | 45080      | R27.50    |
| Appointment Pack  | 01488      | R20       |
| Avon Application/Order Form Pack  | 65048      | R90       |
| Avon Single Order Form  | 870104     | R0.20     |
| Avon Shopper Bag  | 860086     | R27       |
| Literature Value Pack   | 23045      | R60       |
| <small>(50 Recruitment Flyers, 2 Appointment packs &amp; 1 shopper bag)</small> |            |           |