



Everything you need to achieve your goals is now in one place.

#### Overview

For Sales Leaders



Welcome





With My Avon Office you can...

- Stay connected and in control
- Summary of your performance
- Access information
- Access information on the go
- Stay connected to your team
- Stay one step ahead

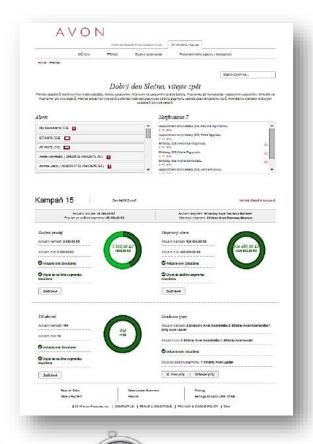
Understand your
Team and connect
with them

Know what you need to do to achieve

Grow your business and unlock the next levels





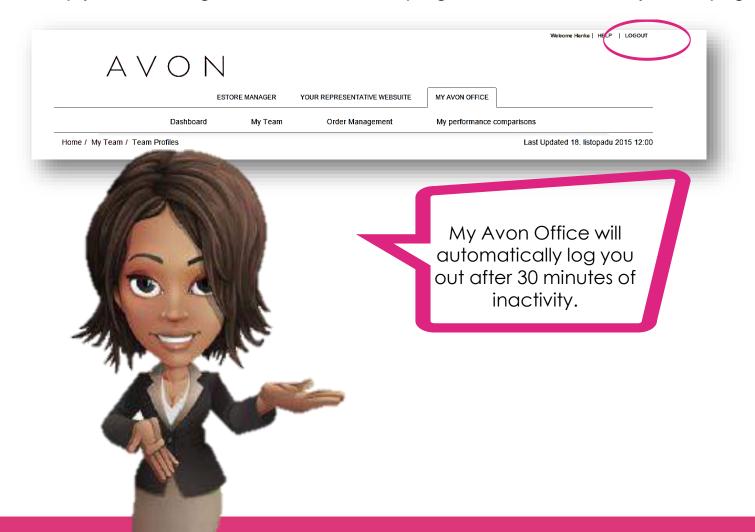




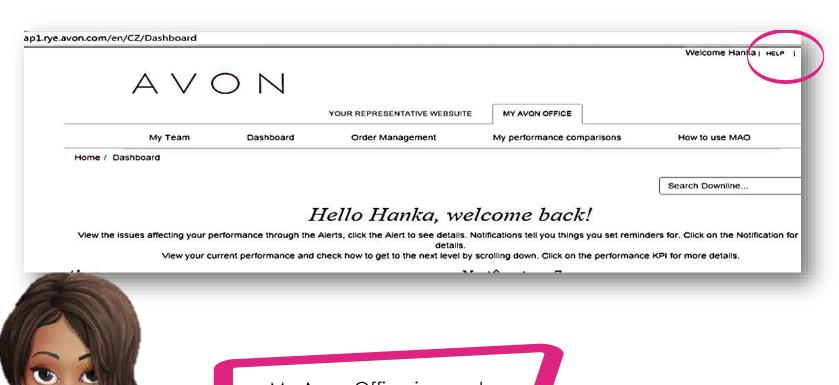


You can log out of My Avon Office at any time.

Simply use the Log Out button on the top right hand corner of any MAO page.







My Avon Office is easy to use and navigate. Use the help links to guide you along the way.



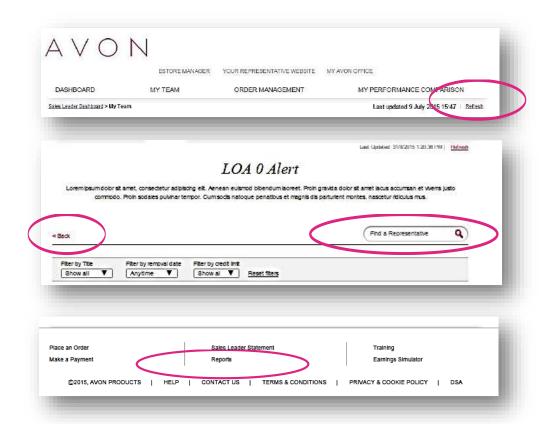
You will find the following to help you:

A **Refresh** button.

Back button.

Find a Representative search box.

Navigation links





#### My Avon Office layout...

There are menu options at the top of the My Avon Office page:

- My Team
- Dashboard
- Order Management
- My Performance Comparison
- Leads

Click on the menu option to view the next page, or a selection of further options, as in this example.

Note: when and where implemented, Leads will also be a menu option.





Filters

Filtering of information

- Filter options
- Narrow down
- Multiple filters
- Reset

The filters available on My Avon office screens mean that you can quickly get to just the information you need, and act upon it, without having to sort through lots of irrelevant data.



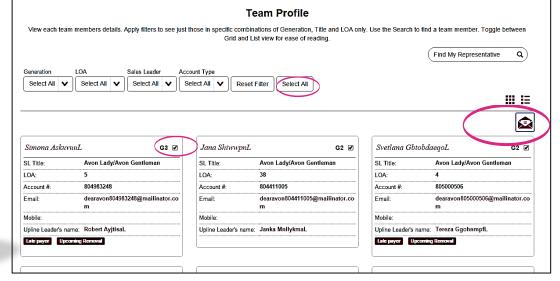
You can communicate easily with your team using My Avon Office. You can call them, text (SMS) or email.



Send an

email!

Use the email templates to help you communicate easily to your team.





### Communication by Phone or Text (SMS)



LOA:	
	5
Account #:	804983248
Email:	dearavon804983248@mailinator.co m
Mobile:	XXXX XXXXXX
Upline Leader's name:	Robert AyjtisaL



Dashboard



On the My Avon Office
Dashboard, you can see at a
glance how you are getting on
and what you need to do. It
really could not be easier – it
saves so much time!





**ALERTS** 

**NOTIFICATIONS** 

Campaign Comparisons

**Alerts** are there to prompt you on the status of the main performance indicators impacting your team.

- New leads
- Loa 0 Representative who have not placed an order
- Late Payers / team members about to be removed
- Downline Sales Leaders about to be promoted or demoted

# Alerts My Own Alerts 1 G1 Alerts 205 All Alerts 448 339 late payers 4 LOA 0 93 Upcoming removal

#### You can view:

- Your own alerts
- Your Generation 1 alerts
- All Alerts, or
- Alerts by individual Sales Leader or Representative

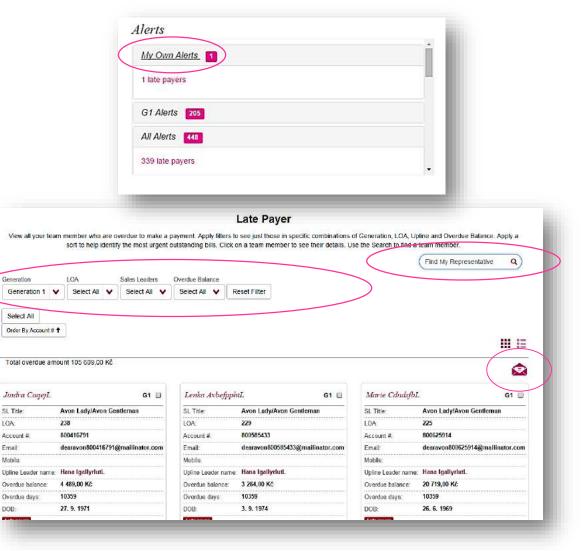
Use your alerts to keep you one step ahead and take action quickly to resolve any issues.

You can see how many alerts you have for each type as well as the total number of alerts.

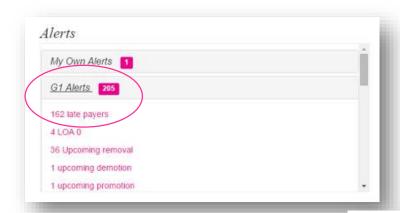
IMPORTANT: Alerts will remain in place until action is taken by the Sales Leader or Representative to resolve them.

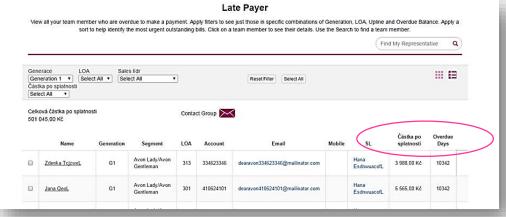


#### Dashboard – Alerts/My Own Alerts











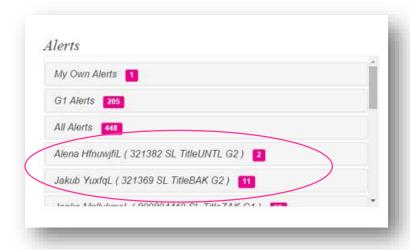
Click on the **All Alerts link** to view the expanded details for alerts within all your generations.

1	My Own Alerts 1	
(	G1 Alerts 205	
E	All Alerts 448	
03	339 late payers	
3	LOA0	
9	93 Upcoming removal	



#### Dashboard – Alerts/SL Alerts

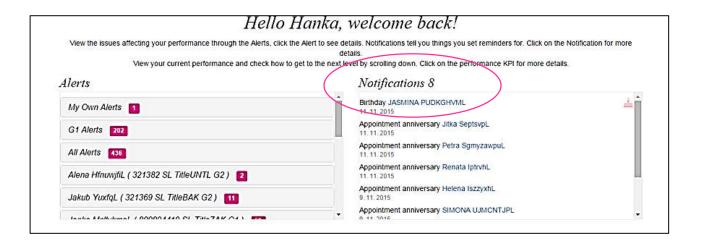




Alena HfnuwjfiL ( 321382 SL TitleUNTL G2 )	
Jakub YuxfqL ( 321369 SL TitleBAK G2 ) 111	
9 late payers	
2 Upcoming removal	
Print	



#### Dashboard - Notifications







#### Dashboard - Campaign Summary

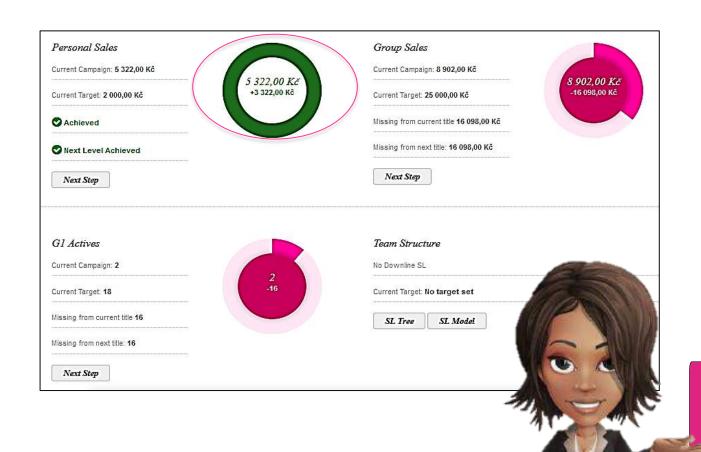


The campaign number and day are refreshed every day.

#### The top part of your Campaign Summary shows:

- Current campaign
- Link to view previous campaigns
- Commission to Date
- Commission Next Level
- SL Earning opportunities
- Current Title
- Title Next

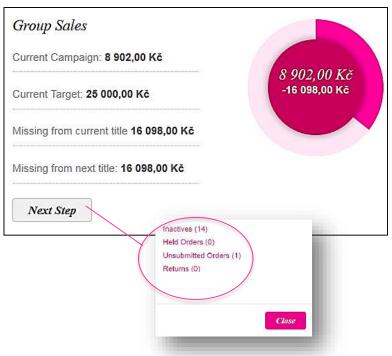




The summary icons are colour coded for easy reference.



#### Dashboard - Campaign Summary — Group Sales → ∨ ○ N





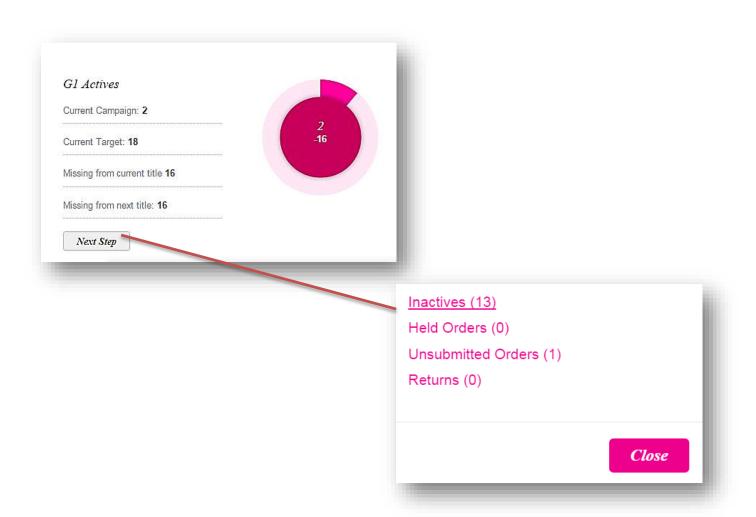
Next steps point you in the right direction to address any issues and get back on track. It is so simple and helps you to focus on what you can do right away to grow your business.

#### Dashboard - Campaign Summary - Personal Sales AVON



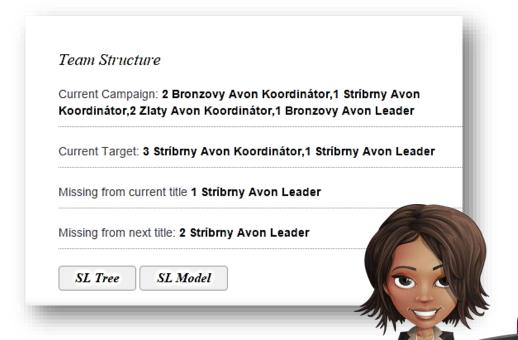


#### Dashboard - Campaign Summary – G1 Actives AVON





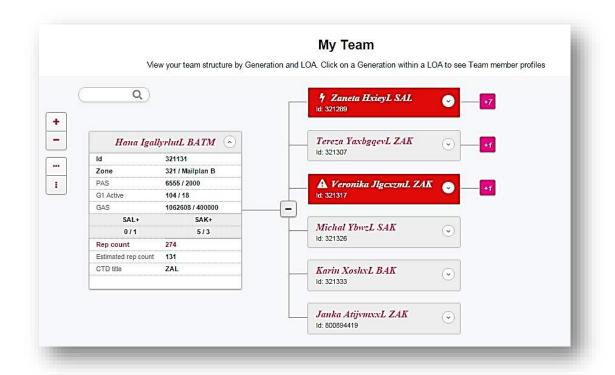
#### Dashboard – Campaign Summary - Team Structure △ ∨ ○ №



Team Structure gives you a great overview of your team and easy access to all their details.



#### Dashboard – Campaign Summary/Team Structure/SL Tree △ ∨ ○





ld	321131
Zone	321 / Mailplan B
PAS	21949 / 2000
G1 Active	4 / 18
GAS	328200 / 1050000
SAL+	SAK+
0/4	0/3
Rep count	159
Estimated rep count	148
CTD title	BAK



Use the My Team pages to find out everything you need to know about your team and their current performance status.

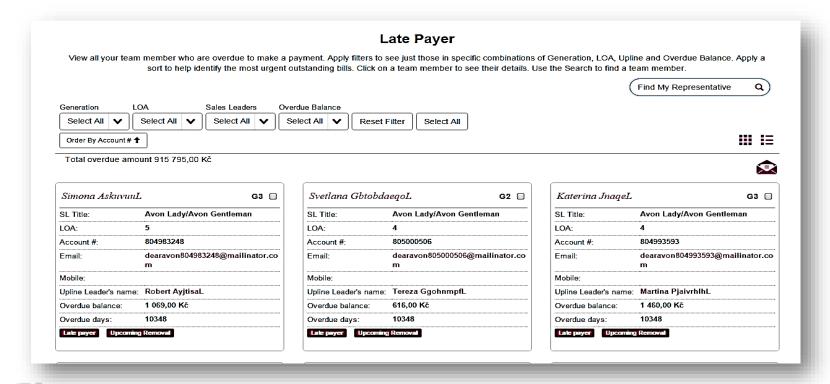


Once within My Avon Office, click on the My Team tab to view the drop down menu.

My Team	Dashboard	Order Management	My performance comparisons
LOA 0 Alerts	Team (	Composition	Removed Representatives
Late Payers Alerts	Upcom	ing Demotion	Upcoming Representative Removal
Title Changes	Upcom	ing Promotion	
Team Profiles	Upcom	ing SL Removal	



#### My Team – Late Payers Alert

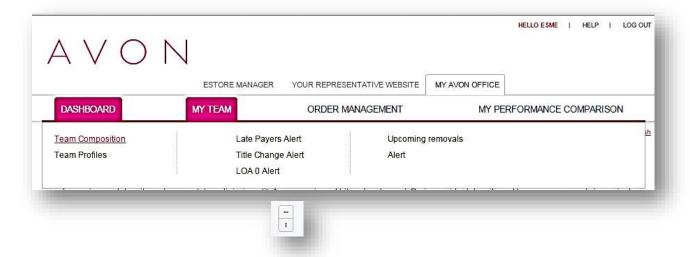




The total overdue amount can also be seen here.

Use this information to identify to see who may need reminding to pay their balance before placing their next order.

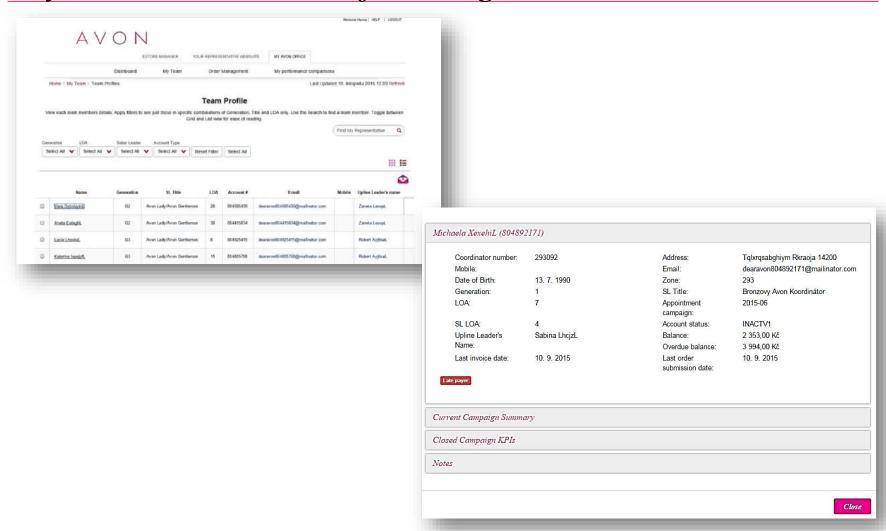




			My Team		
Q)			∳ Zaneta HxioyL SAL id: 321289	<b>⊙</b> —⊙	)
			Tereza Yaxbgqevl. ZAK Id: 321307	⊙ <u></u> -@	)
Hana igaliyric	MLBATM 🛆				
Accno: 32			▲ Veronika Jigcxzml ZAK		× .
Zone 321 /	MP B 6555 / 2000		ld: 321317	<b>○</b> — (+	)
G1 Active	104/18				
GAS	1062608/400000	(-)			
SAL+	SAK+	0	Michal Ybwzt, SAK		
0/1	5/3		ld: 321326	(e)	
Rep count	274				
Estimated rep count	131				
CTD title ZA	AT.				
			Karin XoshxL BAK Id: 321333	•	
			Janka AtijvmxxL ZAK Id: 800894419	(0)	

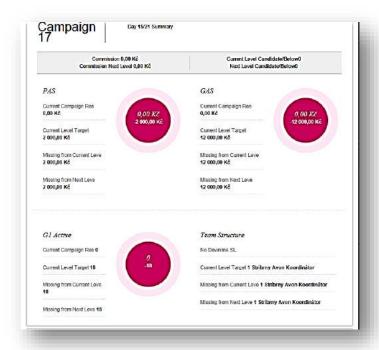


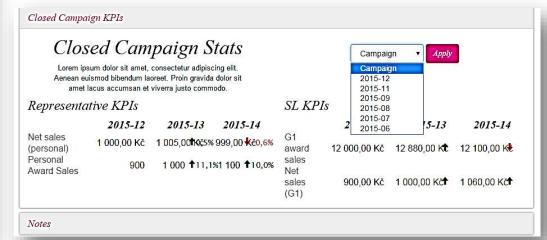
#### My Team / Team Profile Page





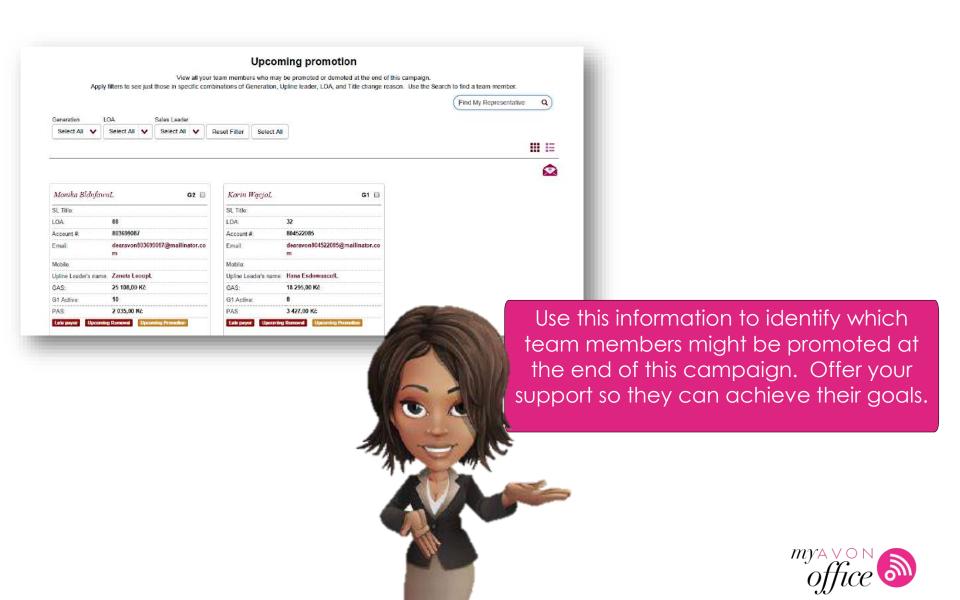
#### My Team - Team Profiles /Closed Campaign KPIs AVON



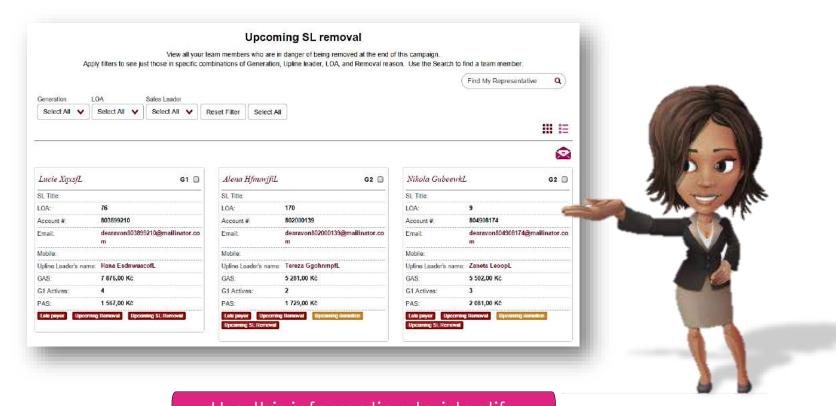




#### My Team – Upcoming Promotion



#### My Team - Upcoming SL Removal Alert



Use this information to identify which Sales Leaders you can support to avoid their removal and therefore protect your own title.



#### My Team – Removed Representatives

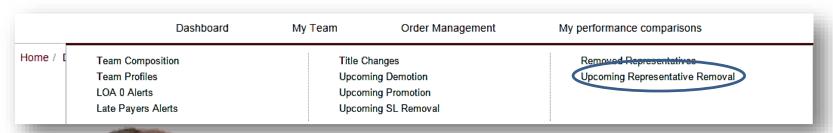
		YOUR REPRESENT	ATIVE WEBSUITE	MY AVON OFFICE			
	Dashboard	My Team	Order Management	My perf	ormance compari	sons	
Home / My	Team / Removed Representatives				Posledná aktualiz	ace: 15/8/2015 8:46:21 AM	Obnov
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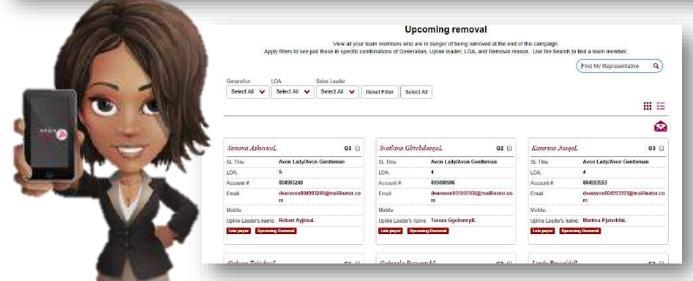


Use this information to identify which Representatives you might be able to reactivate.



#### My Team – Upcoming Representative Removal AVON





Get in touch to make sure they remain active as their removal will impact on your own status/title.





The Order Management screens and information will help you stay right up to date with current activity.

You can quickly see where to focus your attention to make sure your team are achieving their goals.



## Order Management Summary

=	ES	TORE MANAGER YO	OUR REPRESENTATIVE WEBSUITE	MY AVON OFFICE		
	My Team	Dashboard	Order Management	My performance cor	mparisons	
Home / Dashboard					Last Updated 16, listopad	u 2015 17:3
					Search Downline	٩
Generation 1		VALUE	TEAM			
Vaiting to bill		0,00 Kč	0			
nactives			165			
Order below MOV		120,00 Kč	2			
nvoiced orders		528 969,00 Kč	157			
Returns		-3 390,00 Kč	1			
Insubmitted Orders		0,00 Kč	0			
leld Orders		0,00 Kč	0			
Generation 2+		VALUE	TEAM			
Vaiting to bill		0,00 Kč	0			
nactives			190			
Order below MOV		0,00 Kč	0			
nvoiced orders		400 720,00 Kč	131			
Returns		-3 244,00 Kč	1			
Jnsubmitted Orders		0,00 Kč	0			



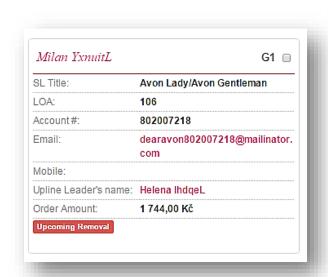
#### Order Management - Inactive Representatives AVON



			Inactiv	e Repres	entative	s			
Apply filters to see					Title. Click on		hem to place an order. nber's name to see their o	details. Use the Sea	arch to find a
Generation	LOA	Sales Leader	Inactive Compaions				(	Find My Represen	tative Q
Generation 1 🗸	Select All 🗸	Select All 🗸	Select All 🗸	Reset Filter	Select All				
									III :
									_
Test Test C: Qa		G1 @	Testing Eapp			<b>61</b> ⊕	Zuzana Dvfminzgi	yL.	61 a
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SL Title:	Ayon Lady/Ayo	- 32	458 1551	Ayon La 0	idy/Avon Gentle			Avon Lady/Avon (	
		- 32	BL Title:				SL Title:	Avon Lady/Avon	
SL Title: OA: uccount#:	0	- 32	SL Title: LOA:	0			SL Title:	Avon Lady/Avon (	Gentleman
SL Title: OA: sccount#: mail:	0	n Gentleman	SL Tille: LOA: Account#:	0	384		BL Title: LOA: Account#: Email:	Avon Lady/Avon ( 0 804389802	Gentleman
SL Title: OA: sccount #: rmail: //obile:	0 808008013	n Gentleman	SL Title: LOA: Account#: Email:	0 8049913 +420584	384		SL Title: LOA: Account#:	Avon Lady/Avon 6 0 804389802 dearavon804389	Gentleman
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SL Title:	Avon Lady/Avon Gentleman
LOA:	0
Account#:	804389802
Email:	dearavon804389802@mailinator. com
Mobile:	
Upline Leader's name:	Hana EsdnwuacofL
Inactive Campaigns:	0



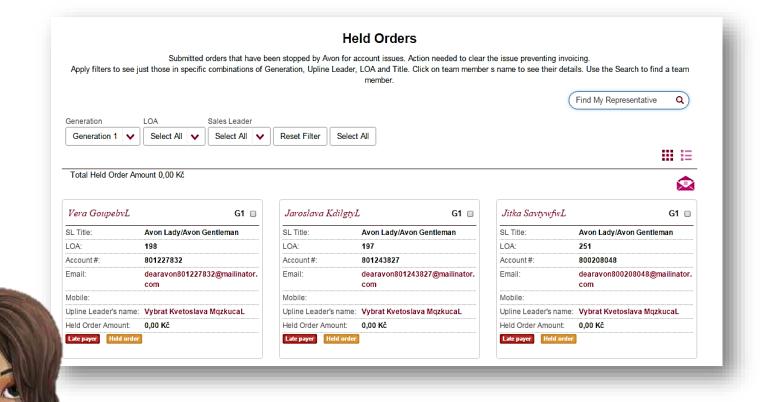


			Ur	submit	ted Orders				
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Milan YxnuitL SL Title:	Avon Lady/Avon								
Milan YxmatL SL Title: LOA: Account#:	Avon Lady/Avon 106	Gentleman							2
Milan YomitL  SL Title: LOA: Account#: Email:	Avon Lady/Avon 108 802007218 dearavon802007	Gentleman							<b>2</b>
Milan YxnuitL SLTitle: LOA:	Avon Lady/Avon 108 802007218 dearavon802007 com	Gentleman							<b>2</b>

This page is an important part of your order management process as these Representatives are highly likely to submit the order.



#### Order Management - Held Orders



Identify who has held orders and why they are held. Work with them to resolve the issue to release the order.

Held Orders

SL Title:	Avon Lady/Avon Gentleman
LOA:	198
Account#:	801227832
Email:	dearavon801227832@mailinator
	com
Mobile:	
Upline Leader's name	: Vybrat Kvetoslava MqzkucaL
Held Order Amount:	0,00 Kč



			Welcome Ha	inka   HELP   LOGOUT
$A \lor O$	N			
	ESTORE MANAGER YOUR REPRESENTATIVE WEBSUIT	TE MY AVON OFFICE		
	Dashboard My Team Order Management My	performance comparisons		
Home / My performance comparisons		Last Up	odated 1. prosino	e 2015 12:55 Refresh
	My Performance Comp	arison		
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