

EARNINGS PLAN FOR **LEADER** LEVEL

NAME

NAME

IIPIINE/ASM NAME

TITLE ACHIEVED

TITLE ACHIEVED

SL NAME	UPLINE/ASM NAME			MONTH				
		DREAMS ANI	D GOALS					
GOAL 1	WHEN?			R				
GOAL 2	WHEN?			R				
	REQUIREMENTS			COMMISSIONS				
TITLE	PERSONAL AWARD SALES	GENERATION 1 ACTIVE REPRESENTATIVES	GROUP AWARD SALES	GEN 1 DOWNLINE LEADERS	GEN 1	GEN 2	GEN 3	
LEADER	R 700	20	R 60 000	1 AC+	7%	2%	1%	
ADVANCED LEADER	R 700	30	R120 000	2 AC+	8%	2.5%	1%	
SENIOR LEADER	R 700	40	R180 000	3 AC+	9%	2.5%	1%	
PREMIER SENIOR LEADER	R 700	50	R240 000	4 AC+	9.5%	2.5%	1.5%	
	1 ST GEN ACTIVE REPRESENTATIVES			GROUP AWARD SALES				
total additions	NUMBER OF REPS.	R VALUE	=	TOTAL GROUP AWARD SALES				
ADDITIONS WITH R700 INVOICED ORDER	ACTIVE REPS.		JNT %	GENERATION 1 R X % = R				
% INVOICED %	ACTIVITY % 9	POTENT EARNIN 6 R		GENERATION 2 R X % = R GENERATION 3				
AVERAGE SALES OF	BONUS ACHIEVEMENT			$\frac{R}{R} \times \% = R$				
G REPRESENTATIVE GEN 1 GROUP SALES	DOWNLINE ACHIEVE AND			TOTAL POTENTIAL EARNINGS				
DIVIDED BY ACTIVE REPS	FAST START DEVELOPMENT MAINTENANCE			R				
	R R R TOTAL POTENTIAL EARNINGS FOR LAST MON							
R	APPOINTMENT OTHER TOTAL BONUS			R				
	OTHER INCENTIVES							
MY DOWNLINE SALES LEADERS - LAST MONTH								
NAME	TITLE ACHIEV	/ED	NAME		TITLE A	ACHIEVED		
NAME	TITLE ACHIEV	/ED	NAME		TITLE A	ACHIEVED		

NAME

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NOTES

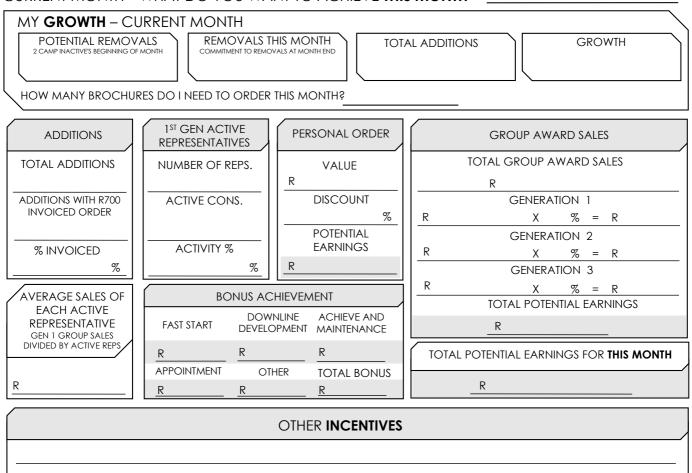
TITLE ACHIEVED

TITLE ACHIEVED



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CURRENT MONTH – WHAT DO YOU WANT TO ACHIEVE THIS MONTH



MY DOWNLINE SALES LEADERS - THIS MONTH

NAME	TITLE ACHIEVED	NAME	TITLE ACHIEVED
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NAME	TITLE ACHIEVED	NAME	TITLE ACHIEVED
NAME	TITLE ACHIEVED		TITLE ACHIEVED

NOTES

SIGNATURE