



EARNINGS PLAN FOR COORDINATOR SALES LEADERS

SL NAME _____

UPLINE/ASM NAME _____

MONTH _____

DREAMS AND GOALS

GOAL 1	WHEN?	R
GOAL 2	WHEN?	R

TITLE	PERSONAL ORDER	ACTIVE REPRESENTATIVE	GROUP AWARD SALES	COMMISSION 1ST GENERATION	COMMISSION 2ND GENERATION	COMMISSION 3ND GENERATION
COORDINATOR	R 700	4	R6 000	4%	0%	0%
ADVANCED COORDINATOR	R 700	8	R12 000	4.5%	1%	0%
SENIOR COORDINATOR	R 700	16	R24 000	5%	1,5%	0.5%

PREVIOUS MONTH – WHAT DID YOU **ACHIEVE LAST MONTH** TITLE _____ LLOA _____

ADDITIONS TOTAL ADDITIONS _____ ADDITIONS WITH R700 INVOICED ORDER _____ % INVOICED _____%		ACTIVE REPRESENTATIVES NUMBER OF REPS. _____ ACTIVE REPS. _____ ACTIVITY % _____%		PERSONAL ORDER VALUE R _____ DISCOUNT _____% POTENTIAL EARNINGS R _____		GEN 1 GROUP AWARD SALES VALUE R _____ COMMISSION _____% POTENTIAL EARNINGS R _____		BONUS ACHIEVEMENT FAST START R _____ APPOINTMENT R _____ ACHIEVE AND MAINTENANCE R _____ DOWNLINE DEVELOPMENT R _____	
AVERAGE SALES OF EACH ACTIVE REP <small>GEN 1 GROUP SALES DIVIDED BY ACTIVE REPS</small> R _____				TOTAL POTENTIAL EARNINGS FOR LAST MONTH R _____					
SALES LEADERS DEVELOPED FROM MY TEAM _____									

MY **GROWTH** – CURRENT MONTH

POTENTIAL REMOVALS <small>2 CAMP INACTIVES BEGINNING OF MONTH</small>	REMOVALS THIS MONTH <small>COMMITMENT TO REMOVALS AT MONTH END</small>	TOTAL ADDITIONS	GROWTH
HOW MANY BROCHURES DO I NEED TO ORDER THIS MONTH? _____			

CURRENT MONTH – WHAT DO YOU WANT TO ACHIEVE **THIS MONTH** TITLE _____

ADDITIONS TOTAL ADDITIONS _____ ADDITIONS WITH R700 INVOICED ORDER _____ % INVOICED _____%		ACTIVE REPRESENTATIVES NUMBER OF REPS. _____ ACTIVE REPS. _____ ACTIVITY % _____%		PERSONAL ORDER VALUE R _____ DISCOUNT _____% POTENTIAL EARNINGS R _____		GEN 1 GROUP AWARD SALES VALUE R _____ COMMISSION _____% POTENTIAL EARNINGS R _____		BONUS ACHIEVEMENT FAST START R _____ APPOINTMENT R _____ ACHIEVE AND MAINTENANCE R _____ DOWNLINE DEVELOPMENT R _____	
AVERAGE SALES OF EACH ACTIVE REP <small>(GROUP SALES DIVIDED ACTIVE REPS)</small> R _____				TOTAL POTENTIAL EARNINGS FOR THIS MONTH R _____					
SALES LEADERS DEVELOPED FROM MY TEAM _____									

SIGNATURE _____

DATE _____