

Avon, the world's largest direct seller of beauty products, invites you to EARN extra MONEY!



“ I'm a proud, independent woman determined to reach my goals. I was a domestic worker, but thanks to Avon I've put my eldest child in university and my three younger ones in private schools. I love how Avon empowers other women like me. ”

**Rosalia Mankae**  
Avon Sales Leader, Soweto

**1**

**My possible earnings**



Award sales	Discount	Potential earnings (highest value)
R515 – R809	15%	R650 = R97.50 discount
R810 – R1 924	20%	R1 400 = R280 discount
R1 925 – R6 999	25%	R5 600 = R1 400 discount
R7 000 and more	30%	R7 000 = R2 100 discount

During your first campaign, you will qualify for a 25% discount. **No discount on Let's Talk products.**

Orders below the minimum order value of R515 will not be invoiced and will be held for 21 days to be merged with a subsequent order, provided it is within the available credit limit. After 21 days it will automatically be deleted from the system. There will be an R85 registration fee added to your 1st order.



**3**

**Avon Brochures**

The Avon Brochure is your shop window and your most important selling tool.

**There are 3 ways of getting brochures to your Customers:**

1. Use and distribute the brochures that you received on appointment
2. E-brochures – to find out more, attend training when you receive your first order
3. Download our mobile app!

**The number of brochures needed will equal the number of Customers**

- Show your brochures to all your Customers
  - Highlight special offers
  - Get orders
- For example: **5 brochures = 5 Customers, collect the orders + collect the brochures, then give the brochures to 5 new Customers, collect the orders and continue the cycle to reach 25 Customers**

Ensure that you comply with the customer Protection Act. For details, visit [www.avon.co.za](http://www.avon.co.za)

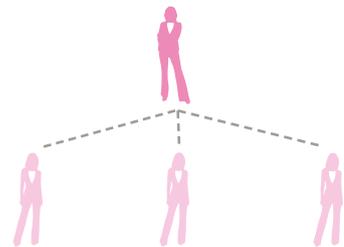
**2**

**Finding my Customers**

Finding your first Customers begins with your immediate family and friends.

Invite everyone you meet to try Avon and just watch your business grow!

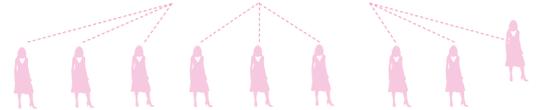
Start with your family and friends and make a list of names. (Don't forget to check your address book and cellphone contacts!)



**Family/Friends**

Names .....

Order values .....



**Referrals**

.....

.....

.....

**DOWNLOAD OUR APP!**

Search Avon Brochure



Ensure that you comply with the Consumer Protection Act. For details visit [www.avon.co.za](http://www.avon.co.za)  
Disclaimer: For best results, ensure that the referrals are aware that they will be contacted.

*Beauty for a Purpose*

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## Customer invitation list



Customer names	Contact number
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	
9.	
10.	

Show your Customers your brochure to get your first orders.

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## How to place an order



### Website

Register on [www.avon.co.za](http://www.avon.co.za) so you can place orders online



### SMS\*

You can SMS\* orders to:  
**43116 (South Africa only)**  
**+27832155050 (Namibia only)**  
 using the following format  
 Just keep adding product codes and quantities



### Mobile app

Use our mobile app to manage customer orders.  
 Place your own order and so much more!

### DOWNLOAD OUR APP!

Search Avon Brochure



You can send your Customers our brochure to order.

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## How to pay for your order and important contact information

**Note:** There will be a R23 administration fee for all orders. However, there will be no administration fee on any orders above R2 500.

### SOUTH AFRICA



#### Online credit card payments (VISA & Mastercard)

- Log onto your Avon Account
- Click on "my account" followed by "make a payment"
- Follow the steps



#### Internet banking/EFT

**Bank** Absa Bank  
**Account name** Avon  
**Branch number** 632005  
**Account number** 4089608283  
**Reference** Your Avon account number

**Tip**  
 Pay Avon promptly for your orders to avoid disappointment and delays for your Customers



#### EasyPay

Visit [www.easypay.co.za](http://www.easypay.co.za) to find out who is part of their payment network



#### Pay@

Visit [www.payat.co.za](http://www.payat.co.za) to find out who is part of their payment network



#### Direct bank deposit inside a Absa branch

Use account number **4089608283** • Reference number must be your Avon account number • Give the amount you would like to pay • Do not forget to take your receipt as proof



#### Service Centre

**Tel** 0860 10 23 45 • **Email** [queries@avon.com](mailto:queries@avon.com)



#### Proof of payment

**Fax** 010 205 6350 • **Email** [creditcontrol.sa@avon.com](mailto:creditcontrol.sa@avon.com)



#### Account balance

To find out your account balance, send a SMS\* to **31394** with the word "balance", a space and your account number, for example **balance 12345667**



#### Order status

To find out where your order is, send an SMS\* to **31394** with the word "where", a space and your account number, for example **where 12345667**  
 This handy SMS service is available 24/7 and standard SMS rates apply

### NAMIBIA



#### Online credit card payments

- Log onto your Avon Account
- Click on "my account" followed by "make a payment"
- Follow the steps



#### Internet banking/EFT

**Bank** First National Bank  
**Account name** Avon Justine (Pty) Ltd  
**Account number** 62248427470  
**Branch number** 282672  
**Reference** Your Avon account number



#### Post Office

Nampost



#### Service Centre

**Tel** +27 10 205 5008  
 061 226 489 (Service Centre)  
**Email** [namibia.queries@avon.com](mailto:namibia.queries@avon.com)



#### Proof of payment

**Fax** +27 10 205 6350  
**Email** [creditcontrol.sa@avon.com](mailto:creditcontrol.sa@avon.com)



#### Office

**Tel** 061 229 822 (Depot)  
 061 223 052 (Depot)  
**Fax** 061 222 855

Sales Leader \_\_\_\_\_

Cell number \_\_\_\_\_

Email address \_\_\_\_\_

Date of training \_\_\_\_\_

Time \_\_\_\_\_

Venue \_\_\_\_\_



### IMPORTANT

Your account type is:

- 21-day account (South Africa only)**  
 You have 21 days from the date of your invoice to settle your account.
- 30-day account (Namibia only)**  
 You have 30 days from the date of your invoice to settle your account.

- Pay-as-you-go**  
 Your account must be paid in full before your order can be sent. We will send you a SMS with the amount due. (Note: for your very first order, you won't be able to pay by EasyPay.)

- Deposit to Buy**  
 Qualifying Representatives will be advised via SMS – they may deposit R300 to buy R750 credit or R500 to buy R1 250 credit. Order and pay for 3 consecutive months and become a 21-day account holder.

\*Standard SMS rates apply