

SL NAME

ACTION PLAN FOR SALES LEADERS

MONTH

UPLINE/ASM NAME

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ACTIVITIES TO PLAN								
	Selling - Remen	nber pay days - W	eekly, 15 th , 25 th , Mo	onth End	☐ Developm	ent - Earnings Plan	ner	
	Prospecting - A	Prospecting - Anytime, Anywhere, Always, Ask				☐ Welcome Calls		
	Appointing - Leads generated by prospecting, Power of Three				☐ Inactive Calls			
	Recruiting Days				☐ Recognition Calls & Birthdays			
	Avon Opportur	Avon Opportunity Meeting				☐ Meetings & Brochure Launch		
	Training new Representatives – Believe to Achieve ☐ Held Orders Communication							
	Development – Coordinator, Leader, Exec Leader Workshops □ Level tracking for Self and Downlines							
	Development - New Sales Leader On-boarding Program 🗖 Incentive tracking for Self and Downlines							
	REMEMBER: Cut Off Dates – Registrations, SMS Orders, Gi3 Orders, Credit Limit Increase, Credit Control							
MONTHLY PLANNER								
	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY	
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