



PLATINUM

Total brochure sales required
R620 000
Brochure sales valid from
January to December 2018

PLATINUM LEVEL REWARDS

- A personalised Platinum Top Sellers Club framed certificate
- An invitation to the 2019 Gold and Platinum Top Sellers Club Banquet hosted in Johannesburg where accommodation and any necessary travel arrangements will be provided
- A beautiful Top Sellers Club platinum-toned metallic badge with a crystal gemstone



Badge may vary from images depicted.
Not actual size.

ADDITIONAL AWARDS

In 2019 you will receive:

- 15 FREE brochures per month
- Exemption from the administration fee
- Exclusive demo offers in the Let's Talk
- Access to a dedicated customer care line
- 3 FREE products per month
- Top Sellers Club trophy

TOP ACHIEVERS' COUNCIL for Representatives

Our top achievers are the top 40 most esteemed Representatives in South Africa.

Want to join this exclusive group?

1. Make sure that the total value of your personal brochure sales in 2018 places you in the nation's top 40.

The programme is valid January – December 2018.

What are the rewards?

The top 40 Representatives of 2018 will enjoy a four-night cruise in 2019.

DESTINATION DETAILS

Join us on an unforgettable journey!

Come set sail for Pomene Bay, Mozambique, aboard an iconic MSC Cruise Ship, on a journey filled with fun and relaxation, whilst cruising the Indian Ocean.

MSC cruise ships are distinct in their designs, are renowned for their comfort and host an extensive range of on-board facilities for everyone to enjoy: from fully equipped gyms and stunning spas to the most delicious dining options.

During our cruise, we will disembark in Pomene, one of the most picturesque places in Mozambique. It truly is a well-kept secret, filled with treasures ... think crystal-clear blue water, powdery white sand and towering palm trees.

This enchanted island is also home to some of the rarest sea creatures in the world – all on show for you while you snorkel over this magical ocean escape.



FSC 870997

For full qualification details, Terms & Conditions visit www.avon.co.za

AVON TOP SELLERS CLUB 2018

From January 2018 – December 2018



Join our elite Representatives with this
EXCLUSIVE
Recognition
PROGRAMME
Beauty for a Purpose

DEAR *Representatives*



We are very excited to launch our exclusive 2018 Top Sellers Club. Being a part of this club and one of our top Representatives in the country means that you deserve nothing but the best.

This programme is designed to recognise you for your personal achievements as well as your invaluable contribution to the growth of the Avon Business.

I wish you great success in everything you do in 2018.

Best wishes,

Mikey Bicknell
Head of Field Sales
Avon Justine South Africa



HOW DOES TOP SELLERS CLUB WORK?

It's simple. The more you sell, the more you get! All you need is brochure sales of R123 000 or more over the year (January to December 2018) in order to qualify. Each level is achieved through increasing your sales and each level brings its own fantastic benefits.

THE TOP SELLERS CLUB PROGRAMME WORKS ON A BROCHURE SALES SYSTEM

Your sales equal the total value of your invoiced orders including purchases of brochures and demo offers.

QUALIFYING SALES PERIOD

You have one year to reach your sales goals. All your brochure sales in 2018 from January to December contribute towards your Top Sellers Club status.

TOP ACHIEVERS' BRONZE & SILVER REWARDS



BRONZE

Total brochure sales required
R123 000
Brochure sales valid from
January to December 2018

BRONZE LEVEL REWARDS

- A personalised Bronze Top Sellers Club certificate
- An invitation to a special Bronze luncheon hosted by your Area Sales Manager in 2019
- A beautiful Top Sellers Club bronze-toned metallic badge with a crystal gemstone



ADDITIONAL AWARDS

In 2019 you will receive:

- 5 FREE brochures per month
- Exemption from the administration fee
- Exclusive demo offers in the Let's Talk
- Access to a dedicated customer care line
- 1 FREE product per quarter



SILVER

Total brochure sales required
R180 000
Brochure sales valid from
January to December 2018

SILVER LEVEL REWARDS

- A personalised Silver Top Sellers Club Certificate
- An invitation to a special Silver luncheon hosted by your Divisional Sales Manager in 2019
- A beautiful Top Sellers Club silver-toned metallic badge with a crystal gemstone



ADDITIONAL AWARDS

In 2019 you will receive:

- 10 FREE brochures per month
- Exemption from the administration fee
- Exclusive demo offers in the Let's Talk
- Access to a dedicated customer care line
- 1 FREE product per month

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TOP ACHIEVERS' GOLD REWARDS



GOLD

Total brochure sales required
R310 000
Brochure sales valid from
January to December 2018

GOLD LEVEL REWARDS

- A personalised Gold Top Sellers Club framed certificate
- An invitation to the 2019 Gold and Platinum Top Sellers Club Banquet hosted in Johannesburg where accommodation and any necessary travel arrangements will be provided
- A beautiful Top Sellers Club gold-toned metallic badge with a crystal gemstone

ADDITIONAL AWARDS

In 2019 you will receive:

- 10 FREE brochures per month
- Exemption from the administration fee
- Exclusive demo offers in the Let's Talk
- Access to a dedicated customer care line
- 2 FREE products per month



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