INTRODUCING
LITTLE BLACK DRESS
LIMITED EDITION COLLECTION

Whatever the occasion, help her celebrate life’s magical moments with that little something special!

**Midnight Party**
I burst into life with vibrant red raspberries, Bulgarian rose & a red sandalwood base.

**Sunset Soiree**
I make a statement with feminine gardenia petals, white musk & a warm benzoin base.

**Glam Night**
I dazzle with fresh clementines, beautiful jasmine florals & a rich amber finish.

NIGHT OUT? I DRESS TO IMPRESS.

1. Little Black Dress Midnight Party Eau de Parfum 50 ml R1394430
   Regular Price R350
   BROCHURE OFFER: R199

2. Little Black Dress Sunset Soiree Eau de Parfum 50 ml R1394429
   Regular Price R350
   BROCHURE OFFER: R199

3. Little Black Dress Glam Night Eau de Parfum 50 ml R1394431
   Regular Price R350
   BROCHURE OFFER: R199

**BE-YOU-TIFUL BEGINNINGS**

**SELLING TIP**
Create excitement around the exclusivity of these limited edition scents, a fab addition to any collection, especially for Little Black Dress lovers.

R139 EACH

**AVON**

**MAKE BEAUTY YOUR BUSINESS**

DECEMBER 2020 BROCHURE

LOOK OUT FOR LAST-MINUTE GIFTING & TRAVEL SOLUTIONS IN OUR GIFTS TO WOW OFFERS! #HOLIDAYMOMENTS
Let’s Get Active

Help them stay fit & active this new year with these trendy & spacious duffel bags. Ideal for hitting the gym, a weekend away or travelling for work.

**Hers**

**Demo Offer**

R289

Perfect for Gym & Travel

Durable canvas material

**Zayne & Kara Duffel**

Canvas duffel bag with durable carry handles, longer length adjustable shoulder strap & front pocket.

- **Kara Duffel:** 46.5 cm x 20 cm x 30 cm
- **Zayne Duffel:** 44.5 cm x 20.5 cm x 30 cm

1. **Kara 1399574**
2. **Zayne 1399973**

Regular Price R429 each

**Brochure Offer:** R329 each

Contents not included.

**Selling Tip**

People tend to be more active after the festive season & duffel bags are great for couples who gym or travel a lot.

**His**

**Demo Offer**

R289

Adjustable shoulder strap

**New & Improved**

- **Wider Shape**
- **Top Zip Closure**
- **Easy-to-Clean Fabric**
- **Improved Durability**
- **Functional Front Pocket**

**Bigger Functional Front Pocket to Ensure All Your Belongings Fit Easily**

**New in January**

- **Zayne & Kara Duffel**
  - **Zayne Duffel:** 46.5 cm x 20 cm x 30 cm
  - **Kara Duffel:** 44.5 cm x 20.5 cm x 30 cm

1. **Kara 1399574**
2. **Zayne 1399973**

Regular Price R429 each

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Contents not included.

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Smart Shopper

Let her shop in style with these versatile, spacious shopper bags. Available in classic black or colourful printed canvas fabric.

**Demo Offer**

R175

**Shopper Bags**

Spacious black or printed canvas shopper bag with tan faux leather handles, & front pocket with tan faux leather trim.

- **1 Patterned:** 1398806
- **2 Black:** 1398807

Regular Price R249 each

**Brochure Offer:** R199 each or Any 2 for R369

Content not included.

**Sneak Peek**

Reinforced handles

**Demo Offer**

R289

**Demo Offer**

R175

Exp: 1/31/21

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Contents not included.

New Year, Great Value!

We don’t cut quality, & we bring beauty straight to your door

**Sneak Peek**

- **TIFULS**
- **RE-You**

**Demo Offer**

R129 each

**Demo Offer**

R149 each

In the January Brochure you will find great deals that will show everyone that you are ready to take on the world in 2021.

Our mission is to give all women access to world-class beauty products, not just the elite. We bring you quality beauty products at affordable prices through our network of Beauty Representatives.

Every Avon product purchased **empowers our Beauty Representatives & in turn changes lives for the better.**

Experience the Power of Value!
MANI & PEDI PERFECTION

LET HER SELF-CARE IN STYLE WITH OUR NEW LUXURIOUS FAUX-ROSE GOLD NAIL GROOMING TOOLS

CUTICLE NIPPER
To remove annoying hangnails & dead tissue

Double Ended Cuticle Pusher
For pushing back cuticles & creating a clean line when applying nail enamel

DOUBLE ENDED CUTICLE PUSHER

FLAT END Pushes back & shapes cuticles

POINTED END Removes excess skin or nail glue

NAIL SCISSORS
For cutting nails neatly & precisely. Silicone handles for comfortable, non-slip grip

Nail Scissors
Regular Price R169
BROCHURE OFFER: R40

DEMO OFFER
R62

SELLING TIP
These new implements will be a welcome addition to her current nail tools & will help her achieve a salon-treatment finish at home, without spending a fortune. They are also a great gift idea.

WATCH HER LIGHT UP THE ROOM

Introducing Mark’s NEW exclusive party-ready collection for face & body, PEARLESQUE

SPARKLE LIPSTICK
• SMOOTH, VELVETY TEXTURE
• HIGHLY PIGMENTED, MULTIDIMENSIONAL FINISH
• COAT LIPS WITH DAZZLING COLOUR IN JUST 1 SWIPE

AVAILBLE IN JANUARY BROCHURE
• FACE & BODY SHIMMER GEL HI-LIGHTER
• EYE & CHEEK TREASURE PALETTE
• LIQUID PEARLINER EYELINER

DEMO OFFER
R111 EACH

Model is wearing Mark Pearlesque Sparkle Lipstick in Crystal Berry.

ALL LIMITED EDITION

Model is wearing Avon Nail Grooming Tools.

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ALL LIMITED EDITION

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# MORE VALUE
# MORE CARE
# WITH AVON CARE

**AGEING SKIN?** Firm up skin in 2 weeks**

**UNEVEN SKIN TONE?** Brighter skin in 2 weeks*

**SUN-EXPOSED SKIN?** Extra care with SPF 50

**DULL, DRY SKIN?** Hydrating aloe & cucumber

**ALL 3** FOR R7735
CODE 37030

**ALL 3** FOR R5785
CODE 37028

**ALL 3** FOR R8385
CODE 37027

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**SANITISED HANDS?** Anti-bacterial protection pack

**NEW & IMPROVED FORMULA**

Let her experience even brighter skin with NEW Even Tone-C, powered by vitamin C-enriched Vita-Complex

**SOLD IN BULK**

This fragrance-free hand sanitiser trio is ideal for a family on the go

**HOW TO USE**
Rub into your hands until completely dry (around 20 seconds), including between your fingers, & don’t rinse!

**SOLD IN BULK**

**SPF 50 products are ideal for protecting fairer, sun-sensitive skin tones from the hot summer sun**

**SOLD IN BULK**

**DID YOU KNOW?**
Our firming formulas feature collagen & elastin to help boost skin elasticity.

**MORE VALUE**
**MORE CARE**
**WITH AVON CARE**

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**DULL, DRY SKIN?** Hydrating aloe & cucumber

Give her skin a revitalising touch of moisture with soothing Aloe & Cucumber

**ALL 3** FOR R8385
CODE 37027

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**SANITISED HANDS?** Anti-bacterial protection pack

**NEW & IMPROVED FORMULA**

This fragrance-free hand sanitiser trio is ideal for a family on the go

**HOW TO USE**
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**MORE VALUE**
**MORE CARE**
**WITH AVON CARE**

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**SUN-EXPOSED SKIN?** Extra care with SPF 50

**SOLD IN BULK**

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**DID YOU KNOW?**
Our firming formulas feature collagen & elastin to help boost skin elasticity.

**MORE VALUE**
**MORE CARE**
**WITH AVON CARE**
A MUSK FOR EVERY MAN

Make sure you know your different Musk fragrances in order to maximise your earning opportunity by matching the man with the right Musk.

MUSK FREEZE
Crisp basil with juniper & mountain sage, combined with cooling Hivernal®.

BOLD & BRAVE
He’s an independent spirit, constantly pushing the limits.

MUSK STORM
Cool mint & masculine musk fuse with robust woods & seductive spices.

STRONG & FEARLESS
His courageous nature means he’s always ready for a challenge.

MUSK MARINE
Invigorating mint & herbal lavender blended with strong, earthy oakmoss.

DARING & ENERGETIC
He’s an unstoppable force, always ready for adventure.

EXCLUSIVELY FOR AVON TOP SELLERS & AMBASSADORS CLUB MEMBERS
Musk Freeze, Storm & Marine All 3 For R271

SELLING TIP
All the Musk fragrances are great value, as they are long-lasting & affordable. Ideal for new Avon customers & first-time fragrance buyers.

COCONUT IN THE COMFORT OF MACADAMIA
NEW top-to-toe, softening moisture with rich macadamia nut oil

BODY LOTION
Wraps skin in a comforting, 24-hour hug of moisture*

HAND CREAM
Hydrates & leaves caring hands soft-to-the-touch

ANTI-BACTERIAL ✔ dermatologically tested ✔ lasting moisture ✔ suitable for everyday use

STEP 1
WASH + PROTECT
Cleanses, removes dirt & protects against drying

1 Skin Defence Moisturising Hand Wash
250 ml
Regular Price R39.90

STEP 2
MOISTURISE + DEFEND
Moisturises skin & provides anti-bacterial defence

2 Skin Defence Moisturising Hand
& Body Lotion
75 ml
Regular Price R29

BROCHURE OFFER: BOTH FOR R59

TOP SELLERS CLUB AMBASSADORS CLUB
ORDER ON CODE 34069
ORDER OFFER ON CODE 34068

ALL 3 FOR R271

NEW IN JANUARY

AUSSIE MUSK FREEZE

RUB TO SMELL
MUSK MARINE

SELECTION OF MUSK FRAGRANCES

Musk Freeze
Eau de Toilette
75 ml
1303407
Regular Price R199

Musk Storm
Eau de Toilette
75 ml
59863
Regular Price R199

Musk Marine
Eau de Toilette
75 ml
1299032
Regular Price R199

ALL 3 FOR R232
ORDER OFFER ON CODE 34069

NEW IN DECEMBER

NEW top-to-toe, softening moisture with rich macadamia nut oil

BROCHURE OFFER: BOTH FOR R4550

1 Avon Care Softening Moisture Macadamia
Body Lotion
400 ml
Regular Price R59

2 Avon Care Softening Moisture Macadamia
Hand Cream
75 ml
Regular Price R29

BROCHURE OFFER: BOTH FOR R59

BROCHURE OFFER: BOTH FOR R4550

CODE 37029

*Based on a clinical study.
HELP HER SAVE BIG IN JANUARY!

For every R150 your customer spends in the December brochure, she will qualify for a discount voucher that can be redeemed in January.

WHAT YOU NEED TO KNOW:
- If you place a minimum order of R570 in December, you will automatically receive 1 sheet of 4 perforated vouchers to distribute to your clients who have spent more than R150.
- For every additional R600 placed over & above your minimum order (R570) you will automatically receive an additional sheet of vouchers.
- Clients can redeem this voucher in January.
- Order using voucher codes to qualify for these offers in January.
- Stocks are limited.
- Mascara offer applies as seen on the voucher (Supershock Max Volume Waterproof & SuperExtend Length mascaras both for R135). Vouchers are valid from 1 January 2021 until 31 January 2021.

TERMS & CONDITIONS:
• Valid from 1 to 31 December 2020
• The Fashion Surprise Pack Offer is exclusive to Representatives only.
• Each Representative is permitted to order as many of the Fashion Surprise Pack Offers as they wish, provided that they place a minimum order of R250 in the December brochure or Let’s Talk.
• Minimum order of R250 excludes ordered value of the Fashion Surprise Pack Offer.
• No returns accepted of Fashion Surprise Pack Offer.
• Contents of the Fashion Surprise Pack may not be exchanged for other products.
• Fashion Surprise Pack orders are subject to stock availability.
• This limited edition Fashion Surprise Pack is only available from Representatives and stock is limited.
• No Discount can be earned on the Fashion Surprise Pack Offer.
• The value of each product in the Fashion Surprise Pack is based on its Regular Price.

IT’S IN THE BAG

This multipurpose bag is not only fashionable, but also functional. With its waterproof exterior & spacious interior it’s a bag for all occasions.

SPECIAL OFFER R269

ORDER OFFER ON CODE 1304934

SALE IN JANUARY!

HELP HER TO BECOME A SUCCESSFUL AVON BUSINESSWOMAN

AVON FASHION SURPRISE PACK

DON’T MISS OUT ON LAST-MINUTE GIFTS FOR CHRISTMAS

THE BENEFITS OF THE PACK:
• Spoil yourself, friends or family.
• Build positive relationships.
• Generate repeat business.

FILLED WITH YOUR FAVOURITE AVON FASHION PRODUCTS

GREAT GIFT IDEAS TO GET YOU READY FOR CHRISTMAS

THE BENEFITS OF THE PACK:
• Spoil yourself, friends or family.
• Build positive relationships.
• Generate repeat business.

Kenzani Active Bag
Red faux patent leather bag with white piping. Features a functional front pocket with zip closure & adjustable shoulder strap.
39 cm x 10 cm x 30.5 cm
1373067
Regular Price R399

LEARN MORE

NOW AVAILABLE

ORDER OFFER ON CODE 1304934

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• Contents may vary from one Fashion Surprise Pack Offer to another.
• No Discount can be earned on the Fashion Surprise Pack Offer.
• The value of each product in the Fashion Surprise Pack is based on its Regular Price.
• NOT FOR SALE IN THE FOLLOWING MARKETS: Botswana, eSwatini & Lesotho.
Exclusive Offers not limited to one per Representative.

SAVE R170
Order Offer on Code 33012

SAVE R80
Order Offer on Code 33011

SAVE R70
Order Offer on Code 33012
WIN A R1 000 GIFT VOUCHER!

Include any of the GIFTING OFFERS in your December order and stand a chance to win 1 OF 100 R1 000 GIFT VOUCHERS OF YOUR CHOICE!

*Look out for the Gifting icon in the December brochure

SHARE & WIN AIRTIME!
Share any Digital Brochure from the Avon ON app & stand a chance to be 1 OF 100 winners of R500 AIRTIME

Please read this important note:
- There will be only one winner per household. 
- You will be entered into the draw for the prize if you meet the sales targets as set out on this page.
- The incentive will run during December 2020 only. 
- Terms & conditions are subject to change.
- Your Avon Representative will contact you regarding the date and time of an appointment.
- You can choose to purchase the products at the time of your appointment, or you can be reimbursed for each month's order. 
- If you purchase any products at the time of your appointment with your Avon Representative, these will not be entered into the draw for the prize, and if you insist they will be side-loaded. 
- The company reserves the right to amend products, prices or mechanics without prior notice and at its own discretion.
- The winner of the incentive is not a competition
- Entries will not be accepted into the draw for the prize if you are in arrears with Avon. 

W A T C H U S W I N

AVON TRUE COLOUR FLAWLESS LIQUID FOUNDATION
(51533) R179

AVON TRUE CREME LEGEND LIPSTICK
(52825) R64

AVON TRUE COLOUR FLAWLESS ULTRAMATTE LIQUID FOUNDATION
(51896) R9

AVON TRUE COLOUR LEGEND LIPSTICK
(51971) R9

AVON TRUE COLOUR FLAWLESS LIQUID FOUNDATION
(51896) R9

AVON TRUE COLOUR FLAWLESS ULTRAMATTE LIQUID FOUNDATION
(51896) R9

SKINCARE SALE

Exhale Body

Necklace

1...