Easier to shop, easier to earn



A better shopping experience for your customers



Everything your customers love



3 - Representative Experience – Manage your Store











An easier way to attract more customers

Manage your own online shop!





Order Types

Hard-attached Orders

Customer found Representative by:

- phone
- email
- or name

Orders go directly to GI3 RepSuite

Order is accepted only on GI3

Soft-attached Orders

(0)

Customer found Representatives by city/street on Representative map

- 1. Orders go to MAS first
- Order/Customer is accepted in MAS (24 Hours)
- 3. Order goes to GI3

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4. Order is accepted in GI3

OR

Order is **rejected/expired** on MAS & goes to Call Centre and gets reallocated

I know an offline Representative and I am trying to find her online

I need a Representative that can deliver my products, but I don't know one



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TIPS & GURRONT

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ORLAS CHITCHERS.

Welcome to Your Representative Business

What would you like to do today?



AVON

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BARAGE BY DOOP

Representative is directed straight to Store Dashboard



Dashboard



	EOTONE MANAGEN	YOUR REPRESENTATIV	E WEBSITE MY AVON OFFICE	
DASHBOARD	MANAGE MY SHOP	ORDERS	ONLINE CUSTOMERS	TIPS & SUPPORT
	Hello	Esme, wei	lcome back	
ur dashboard to manage ng the content and shari	your Avon store, from seeing ne ng via social media	w order request to review	ing your current shop statistics. Get th	he most out of your Avon store by
NAGE MY AVON STOR	E	Ne	w order requests (3)	
DATE ESTORE SETTIN	GS Please review the	ese order requests below.		
DATE AVON STORE CO	NTENT			
OMOTE MY AVON STOP	RE Julie Bells	NEW CUSTOMER		
LIDAYS	105 Newport Ros	d, Wolverton, Milton Key	rnes, MK16 4DT	Order Placed: 10.05.2015 16:32
	Show on map			10-03-2013, 10.32
	ORDER TOTA	L: £22.00	Show Order Details >	Accept within 19 hours
	Apporte Calla	ger		
	Annette Galla	•		
	31 Princes Way, G	Old Wolverton, Milton Ke	ynes, MK101YY	Order Placed:
	31 Princes Way, O Show on map	Old Wolverton, Milton Ke	ynes, MK18 1YY	Order Placed: 09-05-2015, 18:02

The number displayed here will be a total of the number of orders that have been accepted/waiting to be accepted by the Representative in the last 24 hours.

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AVO	N		HELLO ESME VISIT	MYESTORE HELP + LOG OUT +
	ESTORE MANAGER	YOUR REPRESENTATIV	WEBSITE MY AVON OFFICE	
DASHBOARD	MANAGE MY SHOP	ORDERS	ONLINE CUSTOMERS	TIPS & SUPPORT

Hello Esme, welcome back

Use your dashboard to manage your Avon store, from seeing new order request to reviewing your current shop statistics. Get the most out of your Avon store by updating the content and sharing via social media

MANAGE MT AVON STORE	Ivew order requests (5)	/
UPDATE ESTORE SETTINGS AND PROFILE	Please review these order requests below.	
UPDATE AVON STORE CONTENT		
PROMOTE MY AVON STORE	Julie Bells NEW CUSTOMER	and a second second
HOLIDAYS	105 Newport Road, Wolverton, Milton Keynes, MK16 4DT	Order Placed: 10-05-2015, 16:32
	Show on map	
	ORDER TOTAL: £22.00 Show Order Details +	Accept within 19 hours
	Annette Gallager	
	31 Princes Way, Old Wolverton, Milton Keynes, MK16 1YY	Order Placed:
	Show on map	09-05-2015, 18:02
	ORDER TOTAL: £22.00 Show Order Details -	

- New customer tag is displayed
- Date time stamp
- Show order details link.

Manage My Avon Store Links to all areas: Profile, content, promote and holidays



AVO	N		HELLO ESME	VISIT MY ESTORE HELP + LC	NG OUT ►
	ESTORE MANAGER	YOUR REPRESENTATIVE V	EBSITE MY AVON OFFICE		
DASHBOARD	MANAGE MY SHOP	ORDERS	ONLINE CUSTOMERS	TIPS & SUPPORT	

Hello Esme, welcome back

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NAGE MY AVON STORE	New order requests (3))
DATE ESTORE SETTINGS Please review D PROFILE	w these order requests below.	
DATE AVON STORE CONTENT		
DMOTE MY AVON STORE Julie Bells	NEW CUSTOMER Poad, Wolverton, Milton Keynes, MK18 4DT	Order Placed: 10-05-2015, 16:32
ORDER TO	OTAL: £22.00 Show Order Details *	Accept within 19 hours
Annette G 31 Princes W Show on mer	allager /ay, Old Wolverton, Milton Keynes, MK16 1YY P	Order Placed: 09-05-2015, 18:02
ORDER TO	OTAL: £22.00 Show Order Details -	
		Manage all orders

When you click on Map, a display of customer address will show on google maps





HELLO ESME	VISIT MY ESTORE	HELP +	LOG OUT +
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AVON

ESTORE MANAGER YOUR REPRESENTATIVE WEBSITE MY AVON OFFICE

DASHBOARD MANAGE MY SHOP ORDERS ONLINE CUSTOMERS

LINE CUSTOMERS TIPS & SUPPORT

Hello Esme, welcome back

Use your dashboard to manage your Avon store, from seeing new order request to reviewing your current shop statistics. Get the most out of your Avon store by updating the content and sharing via social media





Representative will also get a SMS when she has a new customer placing an order

Date stamp

Count down clarifying timeremaining to accept new customer





Hello Esme, welcome back

Use your dashboard to manage your Avon store, from seeing new order request to reviewing your current shop statistics. Get the most out of your Avon store by updating the content and sharing via social media

MANAGE MY AVON STORE UPDATE ESTORE SETTINGS AND PROFILE	New order requests (3) Please review these order requests below.	
UPDATE AVON STORE CONTENT PROMOTE MY AVON STORE HOLIDAYS	Julie Bells NEW CUSTOMER 105 Newport Road, Wolverton, Milton Keynes, MK18 4DT Show on map ORDER TOTAL: £22.00 Show Order Details =	Order Placed: 10-05-2015, 16:32 Accept within 19 hours
	Annette Gallager 31 Princes Way, Old Wolverton, Milton Keynes, MK18 1YY Show on map ORDER TOTAL: £22.00 Show Order Details =	Order Placed: 09-05-2015, 18:02
		Manage all orders



Customer details

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- Name
- Email
- Contact
- Special notes (if available)

Order details

- Order in product list
- Thumbnail image
- Product name

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- Price
- Quantity
- Order Total





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store

What if the Representative has stock of the products ordered by the customer?

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Representative must still accept the order in MAS & then delete the item from her GI3 basket











Personalise

Iulie Bells	email@domain.com
Martine Partino	email@domain.com
Annette Gallger	email@domain.com
Reeta Banga	email@domain.com
Louise Evans	email@domain.com
Janet Wallace	email@domain.com
Subject Line*	
Hint Text	

By sending your online brochure from here you

are confirming to Avon that the recipient(s) of

your email are happy to receive emails of this

Message*

*Mandatory

type from you.

Type message here...

Email to your customers Please select your customers (below), add your personal message and send out your online brochure.

CLOSE X

Promote by email functionality details:

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'Select all' radio button when clicked will auto populate all entries in address book

(O

- Ability to individually select email recipient by populating tick box
- Subject Title Line (mandatory field)
- Email body text (mandatory/1000 character limit)
- Terms and condition checkbox (mandatory) •
- From email address field (mandatory field will be • auto populated using Representative email address)

Send email button upon click will either a)Send email if all mandatory fields are populated b)produce Error message e.g. "please fill in all mandatory fields"

Address book will now be taken from MAS and not GI3.

Sana

Email



Manage My Store



	ESTORE M	ANAGER YOUR REPRESENT	ATIVE WEBSITE MY AVON OFFICE		
SHBOARD	MANAGE MY S	HOP ORDERS	ONLINE CUSTOMERS	TIPS & SUPPORT	
our Shopping Bag					
		Manage my	Avon Store -		
		Munuge my	Avon Store	ADVICE	
Get the most out of yo and your profile is cor	our Avon store by up rect.	odating the content and sharing	via social media below. Make sure the	e settings are up to date	
UPDATE AV	ON STORE	UPDATE AVON STORE	PROMOTE YOUR	STÀTUS	
UPDATE AV	ON STORE & PROFILE	UPDATE AVON STORE CONTENT	PROMOTE YOUR AVON STORE	STATUS	-
UPDATE AV SETTINGS	ON STORE & PROFILE	UPDATE AVON STORE CONTENT	PROMOTE YOUR AVON STORE	STATUS	Ĩ
UPDATE AV SETTINGS	on store & profile Store' name	UPDATE AVON STORE CONTENT	PROMOTE YOUR AVON STORE	STATUS	
UPDATE AV SETTINGS	ON STORE & PROFILE Store' name what name you cho	UPDATE AVON STORE CONTENT	PROMOTE YOUR AVON STORE	STATUS	
VPDATE AV SETTINGS	ON STORE & PROFILE Store' name what name you cho	UPDATE AVON STORE CONTENT	PROMOTE YOUR AVON STORE	STATUS	1
UPDATE AV SETTINGS	ON STORE & PROFILE Store' name what name you cho (esmes-shop	UPDATE AVON STORE CONTENT	PROMOTE YOUR AVON STORE	STATUS	
UPDATE AV SETTINGS	ON STORE & PROFILE	UPDATE AVON STORE CONTENT	PROMOTE YOUR AVON STORE	STATUS	
UPDATE AV SETTINGS Your 'My Avon S Think carefully about www.myavon.uk.com	ON STORE & PROFILE Store' name what name you cho (esmes-shop tails	UPDATE AVON STORE CONTENT	PROMOTE YOUR AVON STORE	STATUS	
UPDATE AV SETTINGS Your 'My Avon & Think carefully about *www.myavon.uk.com Your contact de The contact details yo	ON STORE & PROFILE Store' name what name you cho cesmes-shop tails pu enter will be disp	UPDATE AVON STORE CONTENT	PROMOTE YOUR AVON STORE	STATUS	
UPDATE AV SETTINGS Four 'My Avon S Think carefully about www.myavon.uk.com Your contact de The contact details yo "Email	ON STORE & PROFILE Store' name what name you cho cesmes-shop tails ou enter will be disp	UPDATE AVON STORE CONTENT	PROMOTE YOUR AVON STORE	STATUS	
UPDATE AV SETTINGS & Your 'My Avon & Think carefully about "www/myavon uk.com Your contact de The contact details yo "Email "Contact Number	ON STORE & PROFILE Store' name what name you cho (esmes-shop tails ou enter will be disp (email@doma 01234 56789	UPDATE AVON STORE CONTENT	PROMOTE YOUR AVON STORE	STATUS	

Jpdate Avon Store Setting & Profile

All data prefilled by Representative will be visible but editable in this section so the Representative can go back anytime & change it

Store URL can't be changed or edited





The 'Open' radio button will be populated as default When 'Open' radio button is populated all store settings are available to Representative

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If Representative enables holiday status, they are not visible on FAR (Find A Representative) map. They cannot be found by location, but can be found by contact details

 When clicking on I am on holiday, calendar will appear to set up holiday days, during these days store will be closed for new customers

When 'Closed' radio button is populated then none of the store settings are available

 Information that is showing eligibility level of the Representative. Above example of a Representative not reaching the level to be appearing in the map

Once saved – changes would be populated accordingly & reflected to the store.

*my*AVON *store*





Update Avon Store Content

Representative can go & change featured shops, love the look, anytime from this area





Manage my eStore

Get the most out of your Avon store by updating the content and sharing via social media below. Make sure the settings are up to date

and your profile is correct.



Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aenean euismod bibendum laoree Proin gravida dolor sit amet lacus accumsan et viverra justo commodo.



Promote your Store by sharing the Representative URL on Social media sites



Manage my Store

Get the most out of your store by updating and sharing via social media below. Make sure the settings are up to date and your profile is correct.

UPDATE AVON STORE SETTINGS & PROFILE	UPDATE AVON STORE CONTENT	PROMOTE YOUR ONLINE STORE	HOLIDAYS PLUS TIPS & ADVICE	

Your store can always be open / EVEN IF YOU'RE ON HOLIDAY!

While you're away, you may just want to serve your existing customers rather than accepting new customers. To do this you'll need to follow this simple step;

Click 'hide' from 'Find a Representative Search' in your store settings in manage my store

This option, will allow your existing customers and anyone you have given your My Avon Store link to, to still be able to access your store and place orders. However, you'll not appear if a customer searches using their postcode on the Find a Representative function.

Also, don't forget to change your availability back to 'Show in Find a Representative Search' when you come back from holiday so that you can benefit from the search.

Remember, to show in Find A Representative, you'll have to;

- · Add a profile picture on My Avon Store
- Been with Avon for over four campaigns
- Placed two orders out of the last three campaigns
- Achieved a sales value of £175 or more in your last three campaigns
- Have no outstanding balance from your past four campaigns

Other tips & advice

Check for new customer and order requests every day

- Accept new customer order requests within 24hrs
- Contact customers to clarify order details
- · Process new orders in your Representative website within 3 days

Update up your store every campaign

- Add your order and delivery dates
- · Choose which departments you want to feature and add new Get the look
- Tag the latest products you love and recommend

Promote your store

- · Send out your store link and message via social media and email.
- · Use Social Media Centre to share the latest videos, products and ads

Keep your store profile up to date

- · Ensure your contact details are correct
- · Refresh your welcome message
- · Ensure you have a recent photo of yourself, reflecting how you want your business to be seen by others

Take a look at Help for videos and how to guides.



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My Orders Page





This will display all orders which have been submitted to the
Representative, regardless of whether they are from NEW or accepted customers

The pending acceptance are the orders which are related to customers that have not yet been accepted (i.e. the customer has been soft attached to the Representative, but not yet been accepted by the Representative

Orders from customers that have been accepted



View and manage your orders below. Make sure you accept them in the time re	equired and follow the instructions once accepted.	
I Orders (1) [Pending Acceptance (1) [Accepted Orders (0) ort by: Newest First	Viewall 1	Filter to select older or newer first – auto populated with newest first
REPRESENTATIVE DELIVERY NEW CUSTOMER Teresa Fernandes Rua maria Pina, Lisboa, 2750-125 Show on map Email: Efformandes Ghotmail.com	26/09/16 22:12 Show order details • ORDER TOTAL: 4,95 €	Customer details
Phone: 916911975 Special Instructions :	Accept Customer	NameEmailContact





When hovering over Decline Customer Instruction notes shows to clarify what will happen. e.g. If you decline then the customer will be reassigned to another Representative



When clicking on <u>Decline Customer</u> a window appears (to confirm the Representative decision.

If clicks 'No' button navigated back to the Order page and order status will not be updated.

If clicks 'Yes' button navigated back to Order Page view and order removed from view.

Note: Any orders declined here will also be declined in the 'Dashboard' tab simultaneously. Likewise if an order is declined from 'Dashboard' tab it will also be removed from dashboard view





Customer has been accepted by Representative

	13-01-2015, 8:30am Show Order Details
Anna Kempston	
125 Santern Road, Highbury, London, N1 4FX Show on map	ORDER TOTAL: £22.00
Email: tanyatiger24@hotmail.com	
Phone: 07938 583 359	
Special Instructions: Leave with number 9 if out	
	Process order in your
	Representative Website

The Representative goes directly to GI3 page (first page she normally sees when login from RepSuite page)

Accepting Orders

Pending	Requ e action w	Iest(s) lys to pre	event re-allocation*				
CUSTOMER	REQUEST DATE	ORDER NUMBER (CLICK TO VIEW OR PRINT)	CAMP NO.	SOURCE CUSTOMEN	R N/A	ORDER TYPE	ACCEPT ORDER	REJECT
Lilly Gillies	07/12/2015	10081120	1	existing	£0.00	Regular		REJECT
Sally Stewart	06/12/2015	10081103	1	existing	£0.00	Regular	0	REJECT
Florence Spencer	06/12/2015	10081102	1	existing	£0.00	Additional Evoress	.0	REJECT
Richard Smish	06/12/2015	10081101	1	existing	£0.00	Regular	0	REJECT
Becc Bertie	06/12/2015	10081098	1	existing	£0.00	Regular		REJECT
Carol Thomson	06/12/2015	10081100	1	existing	£0.00	Regular		REJECT
Zoe Zizi	06/12/2015	10081099	1	existing	£0.00	Regular	0	REJECT
Kelly Chris	06/12/2015	10081097	1	existing	£0.00	Regular		REJECT
Theresa Green	06/12/2015	10081096	1	existing	£0.00	Regular	0	REJECT

store

CONTINUE

* Please contact your customer to check validity of the request, and accept or reject within 5 days. If this is not completed then the request will be re-allocated to an alternative Representative.

re-allocated to an alternative Representative,

Indicates the request contains an invalid product number that must be corrected prior to accepting. Click on the request ID to correct the issue.

Click on 'Order Number' to view the order request and customer details including address.

To print the order request click on 'Order Number' and then click the print icon



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Pricing is not available, you can get pricing by searching the product number on your Brochure within Place an Order. Please ensure you contact your Customer to confirm prices and delivery details. Please note: Once a request has been 'accepted' a confirmation email will be sent to the Customer.

Camp.	Prod no.	Qty.	Description	Page Number
1	67710	1	Christian Lacroix Bijou for Her Gift Set.	119
1	04218	1	Christian Lacroix Bijou for Her Eau de Parfum Spray 50ml	119
1	67710	1	Christian Lacroix Bijou for Her Gift Set	119
1	09258	1	Full Speed Power Eau de Toilette Spray 75ml	141



Accepting Orders

CAMPAIGN: 1		CUSTO	MER SALES LEADE	ER 🔻	CUSTOMER	
Camp Product number	Quantity	Search	D	escription	FAVOURITE	D Delete
1 .	0	Q			D	Π.
1 7	O	Q				D .
1 7	0	Q				
1 .	0	Q				10
1 4	0	Q				
1 .	Q	Q				10.
1 7	D	Q				
1 - 1	Q	Q				
1 🔻	0	Q				
1 7	0	Q			<u>_</u>	101
1 7	D	Q				
1 V	Q	Q			(III)	
	[n]	0			120	120.0
			2	VIEW DESCRIPTION	CLEAR ALL	SAVE ORDER
SAVED ORDERS			DELETE ORDER	E	EXPAND ALL *	
SALLY STEWART						
ULLYGILLES		a				

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SALLY ST	EWART				-
Camp no.	Prod no.	Qty	Description	Favourite	Delete
	LIES		Christian Lacroix Bijou for Her Gift Set		
Camp no.	Prod no.	Qty	Description	Favourite	Delete
1	67710	1	Christian Lacroix Bijou for Her Gift Set		0
1	04218	1	Christian Lacroix Bijou for Her Eau de Parfum Spray 50ml	1	
Ť	67710	1	Christian Lacroix Bijou for Her Gift Set	周	10
1	09258	1	Full Speed Power Eau de Toilette Spray 75ml		1

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Orders Escalation





Online Customers Page



AVO	N		HELLO ESME VISIT MY ES	TORE HELP • LOG OUT •
	ESTORE MANAGER	YOUR REPRESENTATIVE WEBSIT	E MY AVON OFFICE	
DASHBOARD	MANAGE MY SHOP	ORDERS	ONLINE CUSTOMERS	TIPS & SUPPORT
Home / Your Shopping Bag				

My Online Customers

A B C D E F G H I J K L M N O P O R S T U V W X Y Z

Anna Knight 125 Santern Road, Highbury, London, N1 4FX | Show on map Email: email@domain.com Phone: 01234 567890

Anna Knight 125 Santern Road, Highbury, London, N1 4FX | Show on map Email: email@domain.com Phone: 01234 567890

Anna Knight 125 Santern Road, Highbury, London, N1 4FX | Show on map Email: email@domain.com Phone: 01234 567890 Anna Knight 125 Santern Road, Highbury, London, N1 4FX | Show on map Email: email@domain.com Phone: 01234 567890

Anna Knight 125 Santern Road, Highbury, London, N1 4FX | Show on map Email: email@domain.com Phone: 01234 567890

Anna Knight 125 Santern Road, Highbury, London, N1 4FX | Show on map Email: email@domain.com Phone: 01234 567890 Back to Top 1

- All the customers that have ordered previously will be listed here
- Customer name, address, email and phone number displayed
- Show on map displaying customers on map
- Back to top link On click reposition to top of page
- On clicking email address email will be populated in users local email client





Tips and advise

AVON

	MANAGE MY STOP	YOUR REPRE	SENTATIVE WEBSITE	
DASHBOARD	MANAGE MY STORE	ORDERS	ONLINE CUSTOMERS	TIPS & ADVICE

Tips & Advice

Check for new customer and order requests everyday

- · Accept new customer order requests within 24hrs
- · Contact customers to clarify order details
- · Process new orders in your Representative website within 3 days

Freshen up your store every campaign

- · Update your order and delivery dates
- · Refresh your Avon Departments and 'Get the look' content
- Tag the latest products you love and recommend

Promote your store

· Send out your store link and message via social media and email

Keep your store profile up to date

- · Ensure your contact details are correct
- Refresh your welcome message
- · Ensure you have a recent photo of yourself, reflecting how you want your business to be seen by others

Take a look at www.avon.uk.com/myavonstore for videos and how to guides.





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store

How much time has a Representative to accept an order from a customer on MAS?

6

24 hours





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store

What happens if a Representative does not accept a new customer in MAS in 24 hours?

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Goes to Call Centre for escalation Process